

NODA News

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NODA News

MISSION STATEMENT

To maintain a cohesive organization that serves its membership by promoting the art, science and professionalism of dentistry, and by communicating the value of optimal oral health to the community.

VOL. 60 DECEMBER '22 NO. 10

Membership Cut-Off Date Moving to March 31 in 2023

Starting in 2023, the ADA will move forward with fully honoring the existing cut-off date of March 31, as currently outlined in the ADA

Bylaws:

(A.) LAPSE OF MEMBERSHIP.

Any member whose dues and any special assessment have not been paid by March 31 of the current year or shall otherwise fail to meet the eligibility requirements for membership shall cease to be a member of this Association.

Historically, the ADA has shown significant lenience with its cut-off and opted to extend a grace period of more than three months, resulting in a nonofficial cut-off date of mid-July. This unofficial grace period has allowed members to continue to receive member benefits over three months past the official March 31 cut-off. This change will take place across all three levels of the tripartite.

Beginning mid-March, 2022 members who have not

renewed for the 2023 membership year will receive a membership termination email from the ADA stating that their membership will be terminated as of March 31.

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President's Message

by James E. Burns, D.D.S. – NODA President



Hello my NODA Family. Wow, that will be the last time typing that. It's December, which marks the last month of my tenure as President of The New Orleans Dental Association. It has been a downright honour and pleasure to serve this great organization. I just hope and pray that I lived up to the expectations accorded to the president of NODA. I also hope that I conveyed to you how important each and every member of NODA is to the future of this organization. You are and will always be my NODA FAMILY.

My dad would always tell me that if you surround yourself with good people that work together; anything can be accomplished. He also would tell me what would happen to me if I surrounded myself by a bunch of knuckle heads, but we won't go there. The former is very true when it comes to my Board Of Governors. I would like to thank everyone of them for their time and effort in moving NODA forward this year. I would also like to thank our Executive Director, Andrew Hale, for his dedication to our organization. He is a vital cog in the NODA moving along without interruption. I would also like to thank Dr. David DeGenova, Dr. Aubrey Baudean, Jr. and Dr. Kevin Collins for putting up with my ridiculousness at the General Membership meetings.

Now to NODA business. Our December General Member-

ship meeting will be on December 21st at The Moore located at 5616 Citrus Blvd. in Harahan. The guest speaker will be Dr. Dale Erlich. His topic will be "TMD/ Orofacial Pain - What Has Changed in the Last 20-30 Years?" The sponsors are Zimmer Biomet, Hancock Whitney and New Orleans Dental Enterprises (NODE). We will also be announcing our Board of Governors for 2023 at that meeting. With that being our holiday meeting, we might also get a visit from a special fat man in a red suit. I know what you're thinking. No, I don't own a red suit, but my eyes do twinkle, and my dimples are merry.

Being that I cut my teeth in this organization on the New Dental Conference Board, I would be

remiss not to remind my members of the New Orleans Dental Conference/Louisiana Dental Association's Annual Session. It will be April 20-22, 2023 at the Hyatt Regency Hotel. Besides getting all the CE you need for the year at a great price, you can also socialize and fellowship with your NODA family. Remember, this conference is extremely important for NODA's financial viability.

Well, it looks like all good things must come to an end. I promise, I'm leaving all you'll in good hands. Dr Aubrey Baudean, Jr. will do an extremely good job as President. God Bless my NODA FAMILY and remember a wise man once said, "Geaux Tigers!". I'm out!



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NODA New Dentists Dinner

Dentists who graduated from dental school in 2017 or after are invited to the New Orleans Dental Association's New Dentists Dinner on Tuesday, January 31, 2023 at 6:00pm at The Ridgeway of Old Metairie (2431 Metairie Rd.). Attendance is free, but is limited and will be held on a first come, first serve basis for the first 80 new dentists to register. To register, go to (<https://www.nodental.org/upcoming-events>).

Organized dentistry has positively influenced the careers of countless dental professionals. Yet, many new dentists question the value of organized dentistry and

whether membership is worth the cost. Four colleagues will share how organized dentistry has helped shape their respective careers and quality of life in dentistry: Drs. Frank Martello '79, Glenn Dubroc '89, Claudia Cavallino '02, and Gabrielle Richard '16. Colin Zvosec, Louisiana Dental Association's Director of Membership Development, will also be present to explain various options for paying dues to make organized dentistry an affordable part of everyone's budget.

We want dentistry to be the great profession for you that it has been for us. But for that to happen,

we need you to be a part of the team. We'll show you how being an ADA member can pay for itself, as well as how to make your membership dues an affordable part of your annual budget.

To register, go to (<https://www.nodental.org/upcoming-events>), scroll down to January New Dentists Dinner under 2023 and click on the title.

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Congratulations to Dr. David Priestly for transitioning his Chalmette practice to Dr. Ronald Britsch, Jr.


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Upcoming Scientific Programs

by Aubrey Baudean, Jr., D.D.S. - NODA Scientific Program Committee Chair

DATE LOCATION TIME	SPEAKER TOPIC OBJECTIVES	SPONSOR																																
<p>December 21, 2022</p> <p>The Moore 5616 Citrus Boulevard Harahan, Louisiana 70123 www.themoorevenue.com</p> <p>Check In: Begins at 6:30 pm</p> <p>Buffet Dinner: Begins at 6:30pm</p> <p>Meeting: Begins at 7:00 pm</p> <p>CE: 1.0 clinical hour</p> <p>Deadline: December 19, 2022</p> <p>Early Registration Fee:</p> <table><tr><td>Member</td><td>\$0</td></tr><tr><td>Student</td><td>\$0</td></tr><tr><td>Resident</td><td>\$0</td></tr><tr><td>Applicant</td><td>\$0</td></tr><tr><td>Non-NODA dentist</td><td>\$45.00</td></tr><tr><td>Hygienist</td><td>\$45.00</td></tr><tr><td>Office staff</td><td>\$45.00</td></tr><tr><td>Spouse</td><td>\$45.00</td></tr></table> <p>Late Registration Fee:</p> <table><tr><td>Member</td><td>\$0</td></tr><tr><td>Student</td><td>\$0</td></tr><tr><td>Resident</td><td>\$0</td></tr><tr><td>Applicant</td><td>\$0</td></tr><tr><td>Non-NODA dentist</td><td>\$55.00</td></tr><tr><td>Hygienist</td><td>\$55.00</td></tr><tr><td>Office staff</td><td>\$55.00</td></tr><tr><td>Spouse</td><td>\$55.00</td></tr></table> <p>Registration & Payment: Payment is required with registration, otherwise registration for the meeting is not guaranteed. A 25% administration fee will be applied to any refund request received after Monday, December 19th. If applicable, all no shows will be charged. All requests for refunds or cancellations must be received in writing no less than three days prior to the course. Refund requests will not be accepted after this deadline. Registration fees are for this meeting only.</p>	Member	\$0	Student	\$0	Resident	\$0	Applicant	\$0	Non-NODA dentist	\$45.00	Hygienist	\$45.00	Office staff	\$45.00	Spouse	\$45.00	Member	\$0	Student	\$0	Resident	\$0	Applicant	\$0	Non-NODA dentist	\$55.00	Hygienist	\$55.00	Office staff	\$55.00	Spouse	\$55.00	<p>General Membership Meeting & CE Lecture Dinner</p> <p>Speaker – Alex Dale Ehrlich, D.D.S.</p>  <p>Dr. Ehrlich is currently the Chairman of Comprehensive Dentistry at LSU School of Dentistry. He retired from the Navy in 2009 after 38 years of military service. He graduated from Indiana University Dental School in 1979 and graduated from a GPR Program, Comprehensive Dentistry Residency, and Orofacial Pain Residency at the University of Florida. He received a Masters Degree in Microbiology from the University of Wyoming, which is the state where he was born and raised. He is a Diplomate of the American Board of Orofacial Pain and a Diplomate of the American Board of Comprehensive Dentistry.</p> <p>Topic - “TMD/Orofacial Pain – What Has Changed in the Last 20-30 Years”</p> <p>How has the terminology changed. How do we Evaluate, Diagnose and Manage TMD/Orofacial Pain Patients.</p> <p>Learning objectives:</p> <ol style="list-style-type: none">1) Understanding the epidemiology and etiology of facial pain.2) Establishing a Diagnosis.3) TMD/Orofacial Pain Management4) Understanding why treatment/management has changed.	<p>Zimmer Biomet Joey Mollere Territory Sales Manager Phone: 1-800-342-5454 Cell: 504-252-6159 joey.moellere@zimmerbiomet.com www.zimmerbiomet.com</p> <p>Hancock Whitney Patrick McKenna Vice President Business Banker Phone: 504/586-3505 Cell: 504/352-3770 patrick.mckenna@hancockwhitney.com www.hancockwhitney.com</p> <p>New Orleans Dental Enterprises Dr. Kevin J. Collins Committee Chair 2121 N. Causeway Boulevard, Suite 153 Metairie, Louisiana 70001 504/834-6449 collinskevinjdds@bellsouth.net www.nodental.org/preferred-providers</p>
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Nominations for 2023 NODA Officers & Directors

by: Aubrey Baudean, Jr., DDS - NODA Nominating Committee Chair



The 2022 Nominating Committee has accepted nominations for open officers and elective positions of NODA in 2023. As required by NODA Bylaws, Article XIII, Section 1-11, the Nominating Committee has been formed. The Nominating Committee members are: Dr. Aubrey Baudean, Jr., (President-Elect), Dr. Linda Cao (1st Vice President), Dr. Mark Chaney,

Dr. Byron Ganucheau and Dr. David Hildebrandt.

If there is more than one candidate for any office or elective position, candidates will have an opportunity to address the membership at the December 21st meeting prior to a vote of the membership. All newly elected officers and board members will officially begin their term of office immediately upon taking the oath of office.

The accepted nominations for the elective positions for NODA in 2023 are:

POSITION	NOMINATION	TERM
President	Dr. Aubrey Baudean, Jr.	1 year
President-Elect	Dr. Linda Cao	1 year
1 st Vice President	Dr. Gregory Guerra	1 year
2 Vice President	Dr. Maria Burmaster	1 year
Secretary	Dr. Zachary Tanenbaum	2 year
At-Large	Dr. Kay Jordan*	2 year remaining
At-Large	Dr. Brant Schmidt	3 year
Director to LDA	Dr. Glenn Dubroc, Jr.	2 year
Alternate Director to LDA	Dr. Kevin Collins	1 year
Alternate Director to LDA	Dr. Gizelle Richard	1 year

* Dr. Kay Jordan finishing 2nd & 3rd year term of Dr. Maria Burmaster (becoming 2nd Vice President)

NODA News accepts advertisements from a variety of sources, but makes no independent investigation or verification of any claim or statement contained in the advertisements. Inclusion of advertisements should not be interpreted as an endorsement by the New Orleans Dental Association or *NODA News*.

Report of the Executive Director

by Andrew Hale – NODA Executive Director

The 2023 tripartite (NODA, LDA, ADA) membership dues invoices were mailed in the middle of November. If you pay your dues annually and have not received your invoice or you are interested in taking advantage of the dues installment program that allows you to spread your payments over 6 or 12 monthly installments, please contact Colin Zvosec at 800/388-6642 or colin@ladental.org. By joining the New Orleans Dental Association (NODA), you help preserve the integrity of the dental profession and help shape the practice of dentistry in Louisiana. Membership in NODA helps you navigate challenges in the dental profession and keeping up your professional development. Stay current with information, be confident with endorsed programs, save money with member discounts and build your community of colleagues and friends while earning CEU's as a renewed member. Thank you in advance for your continued membership in NODA and we look forward to helping you achieve your goals in 2023.

The L.H. Bowden Leadership Development Con-

Con't on pg 6

Report of the Executive Director - Con't.

by Andrew Hale – NODA Executive Director

ference trains LDA leaders to work effectively within the association. The Conference will be on Friday, January 20, 2023 at the LDA office located at 5637 Bankers Avenue, Baton Rouge, LA 70808. Registration is free and is important for component officers. Check in and breakfast begin at 7:30am and lunch (provided) with a speaker will be provided beginning at 12:00 noon.

Susanne Straif-Bourgeois, PhD, MPH, MS will be lecturing on *"The Epidemiology of Monkeypox Virus in the US."* This lecture will give an overview of the 2022 monkeypox outbreak in the US. Epidemiologic criteria such transmissibility, infectiousness, reservoir, high risk groups and signs & symptoms

will be discussed. Diagnosis and treatment of Monkeypox virus (MPXV) as well as Public Health prevention measures will be reviewed. Furthermore, we compare and contrast the COVID-19 pandemic with the Monkeypox outbreak to acknowledge how successful Public Health prevention and control measures are based on these epidemiologic criteria.

The LDA is offering mileage reimbursement to all compulsory attendees, and hotel reimbursement (one night) for those traveling 100 miles or more. If you would like to register or have additional questions, contact Jeanne@ladental.org.

"I beseech you therefore, brethren, by the mercies of God, that ye present your bodies a living sacrifice, holy, acceptable unto God, which is your reasonable service. And be not conformed to this world: but be ye transformed by the renewing of your mind, that ye may prove what is that good, and acceptable, and perfect, will of God." (Romans 12:1-2)

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NODA News is published every month with the exception of June and August. Deadline for ads and editorial material is the 10th of the month preceding publication. Ads and news

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NODA News is a publication of the New Orleans Dental Assn., 2121 N. Causeway Blvd., Suite 153, Metairie, LA 70001.
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In order to provide economic relief to businesses and individuals during the Coronavirus pandemic, the CARES (Coronavirus Aid, Relief and Economic Security) Act was signed into law in March 2020. This \$370 billion stimulus package makes funding available to small companies, which can be used to allow certain employers who retain employees during the crisis, to claim a tax credit. This tax credit is known as the Employee Retention Credit (ERC).



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EMPLOYEE RETENTION CREDIT

The ERC allows eligible employers to claim a credit against 50% of wages paid per quarter, up to \$10,000 per employee annually, for wages paid between March 13, 2020 – December 31, 2020. The maximum credit is \$5,000 per employee. In December of 2020, under the Covid-19 Relief Package, the ERC was extended from January 1, 2021 – September 30, 2021. This extension allows eligible employers to claim a credit against 70% of wages paid per quarter, up to \$10,000 per employee, with a maximum allowable credit of \$26,000 per employee.

WHICH BUSINESSES QUALIFY & HOW?

There are several ways that a business can qualify for ERC: 1) full or partial suspension of business operations as a result of government order or, 2) a significant decline in revenue compared to the same quarter in 2019 or, 3) interrupted operations or, 4) supply chain interruptions or, 5) reduction in services or goods offered to your customers or, 6) cut down in your hours of operations or, 7) difficulty hiring employees and others.



HOW DO ELIGIBLE EMPLOYERS OBTAIN THEIR ERC?

American Tax Savings (ATS) will review the relevant financial records to calculate the dollar amount of the eligible employer's expected credit. ATS will then complete and file the relevant IRS forms for the employer and retain all necessary documentation.

CARES ACT

- All wages paid between March 13, 2020 and December 31, 2020
- Payroll tax credit rate - 50 percent of Qualified
- Limit on per-employee creditable wages - \$10,000 for the year
- Eligibility for the credit - reduction of gross receipts by at least 50 percent of the comparable quarter in 2019
- 100-employee delineation for determining the relevant qualified wage base (i.e. all wages paid to employees are available for the credit up to the cap)
- Wage qualification is based on the average number of employees the business employed in 2019

COVID 19-RELIEF PACKAGE

- Beginning on January 1, 2021, and through December 31, 2021
- Payroll tax credit rate - 70 percent of Qualified wages
- Limit on per-employee creditable wages - \$10,000 for each quarter
- Eligibility for the credit - threshold drops to 20 percent. Safe harbor allows employers to use prior quarter gross receipts to determine eligibility
- 500-employee delineation for determining the relevant qualified wage base
- Employers who receive PPP loans may still qualify for the ERC with respect to wages that are not paid for with forgiven PPP proceeds retroactive to the CARES Act
- Allows new employers who were not in existence for all or part of 2019 to be able to claim the credit. This new provision is retroactive to the effective date included in Section 2301 of the CARES Act

Save the Date!



**NEW ORLEANS DENTAL CONFERENCE
& LDA ANNUAL SESSION**

APRIL 20-22, 2023 | HYATT REGENCY HOTEL
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Bulletin Board

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ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770/664-1982 or visit our website www.adssouth.com. Four Metairie practices and one North Shore practice sold. All sold for full price, cash at closing. If you're thinking about selling, this is a good time to call Dr. Earl Douglas 770/664-1982 or earl@adssouth.com. If you're looking to purchase, watch for our next upcoming Metairie listing at www.adssouth.com.

GENERAL PRACTICE – HOUMA AREA (#6874)

Gross Collections: \$304,805, 3 Days a Week, 3 Operatories, 990 sq. ft. I usually don't recommend satellite practices for you, but this one is the exception to the rule. It's an underperforming practice in an excellent patient to dentist ratio location. The equipment has recently all been updated. The overhead is a ridiculously low 40% and for a day and half per week, a buyer would walk away after all payments and expenses with a net of \$190k.

Don't forget the low stress environment and grateful patients and it's only an hour and a half drive from the hustle and bustle of New Orleans. Take a look at this one. Contact Dr. Earl Douglas 770/664-1982 or earl@adssouth.com.

GENERAL DENTISTS NEEDED

Whether you are a recent dental school graduate or an established practitioner interested in pursuing new opportunities, Louisiana Dental Center offers dentists the ability to perform in an autonomous and collegial atmosphere without the burden of managing a practice. With numerous modern facilities scattered across South Louisiana, our practice is in a unique position to offer flexible and convenient scheduling options. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or ternst@LaDentalCenter.com.

SATURDAY GENERAL DENTISTS

Louisiana Dental Center is seeking General Dentists interested in working Saturdays at its locations throughout South Louisiana. If

you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or ternst@LaDentalCenter.com.

SPECIALISTS NEEDED

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Continuing Dental Education

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UPCOMING COURSES

For latest course information, please check our website (www.lsucde.org)

REGISTER TODAY!

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Phone: (504) 941-8193

Date	Course Information	Registration Fees*	Hours
December 2, 2022 Live Course & Video Conference!	LSU's Last Chance Course: Two Separate Half-Day Presentations Presented by Marc Geissberger, DDS, MA, CPT at <i>LSU School of Dentistry and via Video Conference</i>	Early Bird / Regular / Late Dentist: \$325 / \$340 / \$365 Hygienist / Lab Tech: \$200 / \$215 / \$240 Dental Assistant: \$115 / \$130 / \$155	A maximum of 7 clinical hours (lecture)
December 2-3, 2022 Limited Seating Course!	Temporomandibular Disorders (TMD): An Evidence-Based Approach To Diagnosis and Management Presented by Dale Ehrlich, Gary Klasser, Christopher Spencer, Charles Carlson, and Eric Cedor at <i>LSU School of Dentistry</i>	Early Bird / Regular Dentist / Healthcare Professional / Physical Therapist: \$2,000 / \$2,200	A maximum of 15 clinical hours (lecture)
December 9-11, 2022 Live Course!	Last Chance - Expanded Duty Dental Assistant (EDDA) Training - New Orleans Presented by Susan Lowrance, EDDA and EDDA Team at <i>LSU School of Dentistry</i>	Dental Assistant: \$725	A maximum of 24 clinical hours (12 lecture, 12 participant)
December 9, 2022 Live Course!	Mastering Dental Implants in the Esthetic Zone Presented by John M. Barksdale DDS at <i>LSU School of Dentistry</i>	Early Bird / Regular General Dentist / Dental Specialist: \$995 / \$1,125	A maximum of 8 clinical hours (4 lecture, 4 hands-on training)

**Consult our website for Early Bird, Regular, and Late Registration cut-off dates and times.*



Continuing Education: LSU Health New Orleans Continuing Dental Education is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to the Commission for Continuing Education Provider Recognition at ADA.org/CERP.

NODA News

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Kristi M. Soileau, D.D.S., Editor

