### **NODA News**

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### NODA News December 2014

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NODA News

ASSOCIATION

**MISSION STATEMENT** 

To maintain a cohesive organization that serves its membership by promoting the art, science and professionalism of dentistry, and by communicating the value of optimal oral health to the community.

VOL. 52 DECEMBER '14 NO. 10

# **President's Message**

by Vincent L. DiLeo, Jr., D.D.S. – NODA President



Dear NODA m e m b e r s , colleagues and friends,

I would like to express my sincere appreciation for

the opportunity afforded to me to serve you as President of NODA, and for the trust placed in me to guide this wonderful organization for the past year.

As you do remember, it all started with a "baptism of fire", as a result of the tragic passing of Dr. Raymond J. Unland, Jr. I had planned on using this past year honing the skills needed to be President. At my first Board of Governors meeting, solidarity was shown when all of NODA's Past President's for ten years or so showed up to offer support. This was very comforting.

Ironically, as my term ends, an event has risen causing another modification of leadership at NODA. President-Elect, Dr. Byron Ganucheau, will be stepping down due to a personal family issue. He will maintain his role on the New Orleans Dental Conference/LDA Annual Session committee. Please respect his decision and respect his privacy regarding this matter. He has done a wonderful job in the execution of his duties as President-Elect and Chairman of the

Scientific Program Committee. His service with NODA will be missed.

As the story continues, Dr. Donald Bennett will now move up to President-Elect and thus your new President of NODA for 2015. Dr. Bennett has served well as a member of the Board of Governors and most recently as past chairman the New Orleans of Dental Conference/LDA Annual Session Committee. Re-organization of other board members is being addressed by Dr. Bennett through the Nominating committee, which will be working on the task of lining up the future leaders of NODA. Your suggestions and participation in the process is greatly appreciated.

Now we come to the portion of the program where I would like to express my "thank you's". First, I would like to thank Mr. Andrew Hale for being the best Executive Director a President could have. When I hit the ground running, he was there with invaluable help. In a very short time frame afforded, he was paramount in helping me arrange my President's Installation Banquet. It was fantastic. Also, thanks to Ms. Normalee Ward and the entire NODA staff. Thank you to my Board of Governors for giving up your personal time to serve; with special thanks to Dr. Darrell Bourg for getting me involved; Drs. Mark Chaney, Christopher Brown and Glenn

Dubroc, Jr. for sharing their wealth of knowledge when needed. Thank you to all of the chairpersons of the various committees and to the younger officers for their participation and to the general membership. I would encourage everyone to get involved, you will be glad you did.

This month's meeting will be at Chateau Country Club, 3600 Chateau Drive, Kenner LA, 70065 beginning at 7:00 p.m. Dr. Kent A. Sabey will be speaking on "A *Gumbeaux of Dental Lessons*". The sponsor will be Axis|SybronEndo and Kerr Dental. Please RSVP by Monday, prior to the meeting by 5:00 p.m.

Best wishes to all for a happy holiday season and for a healthy and prosperous New Year!

### WE WANT YOUR NEWS!!

Anyone knowing of any dentist who has made a significant contribution, gained an elective or appointive office, written an article, delivered a paper, or rendered unusual public sevice, please let us know!

info@nodental.org

# **Children's Dental Health Month 2014**

by Nicole Boxberger, D.D.S. - NODA Children's Dental Health Month Committee



Greetings and Happy Holidays to all NODA Members!

February is almost here and it's that time of the year again

Dental Health Children's for Month. As your NODA Children's Dental Health Month Committee Chairman, I am excited to announce the events we have planned to raise awareness and provide dental care to under-served children.

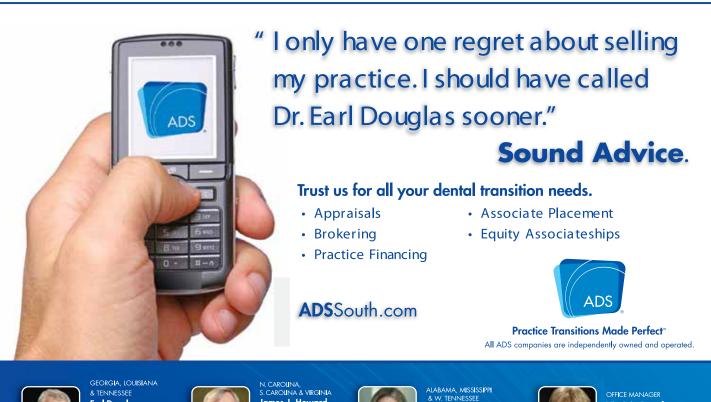
On Friday, January 30, 2015, the annual Give Kids A Smile (GKAS) event will be held at LSU Dental School. Approximately 120 children, grades 3 and 4, from New Beginnings Medard H. Nelson Elementary School will be at the

event. NODA members and pediatric dentistry faculty, Dr. Kimberly Patterson and Dr. Janice Townsend, helping are to coordinate this event. LSU Dental students. pediatric dentistry residents, and LSU hygiene students will be volunteering to perform exams, cleanings, oral hygiene instruction, fluoride treatments, and treatment plans. Our goal is to provide these children with a permanent dental home in the office of a NODA dentist. Any NODA dentist that would like to volunteer for this event or would like to provide follow-up care, please contact the NODA office (504/834-6449) or you can email me at n boxberger@hotmail.com.

We will also pass out oral health information, ADA posters and NODA bags filled with toothbrushes and toothpaste to the patients at Children's Hospital in February, date to be determined. NODA member, Dr. Pamela Shaw, will be coordinating this event and LSU Dental students and pediatric dentistry residents will be on hand to participate.

All NODA members are encouraged to use the month of February to help spread the message of optimum oral health care in children. Please feel free to contact me if you would like to volunteer for any or all events. Thank you in advance. Sincerely,

Nicole Boxberger, D.D.S.





Earl Douglas DDS, MBA, BVAL (770) 664-1982 earl@adssouth.com



DMD (910) 523-1430 jim@adssouth.com

James J. Howard,



**Rebecca Kyatt** (205) 253-9094 rebecca@adssouth.com



OFFICE MANAGER Virginia Douglas (770) 664-1982 . virginia@adssouth.com

# **Upcoming Scientific Programs**

by Byron C. Ganucheau, D.D.S. - NODA Scientific Program Committee Chair

### DATE | LOCATION | TIME

### **SPEAKER | TOPIC | OBJECTIVES**

### December 17, 2014

Chateau Country Club 3600 Chateau Drive Kenner, LA 70065 504/467-1351 www.chateaugcc.com

Check in: 6:30 pm Start time: 7:00 pm

CE: 1 clinical hour

### Speaker – Kent A. Sabey, D.D.S.

Dr. Sabey attended the University of the Pacific School of Dentistry, graduating in 1982. Following eight years in general dentistry practice in Tucson, Arizona, Dr. Sabey enjoyed a full career in the US Air Force, retiring as a Colonel in Jan 2011. He attended two postgraduate dental training programs....a 2-year AEGD and an endodontics residency, achieving board certification for both areas. Publications include articles in both endodontic and general dentistry journals, as well as co-authoring a textbook chapter. His current pursuit is that of a full-time educator, and he serves as the Program Director for the LSU Advanced Education in Endodontics.

### Topic - "A Gumbeaux of Dental Lessons"

The head chef for this presentation will be an endodontist, who will share thought-provoking lessons learned from his own practice experiences and from an advanced education arena. Adherence to key principles can contribute to predictable, positive outcomes. Some endodontic "whys" will be clarified, and the place and value of the specialty within the realm of comprehensive dentistry will be highlighted. The recipe will include "pretty white lines", "little things are big", "beware the no-brainer", "the hidden truth", "the hat makes the outfit", "hold 'em or fold 'em", "the big D", "settling", and more. An attempt will be made to extrapolate these endo ingredients to various dental disciplines.

**Course Objectives:** At the close of the presentation, attendees will be able to:

- 1.) Identify predictors of successful, consistent endodontic outcomes.
- 2.) Relate endodontic concepts to those of other dental disciplines.
- 3.) Appreciate how dissection and inspection of treatment basics can enhance our practice.

NODA News is published every month with the exception of June and August. Deadline for ads and editorial material is the 10th of the month preceding publication. Ads and news should be sent to: info@nodental.org

## SAVE THE DATE!

### DECEMBER 17, 2014

General Membership Meeting Chateau Country Club

### JANUARY 21, 2015

General Membership Meeting Southport Hall

### FEBRUARY 25, 2015

General Membership Meeting Southern Yacht Club

### MARCH 7, 2015

President's Installation Banquet English Turn Country Club

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Misty Prejeant District Manager 1515 South Manchester Avenue Anaheim, California 92802 504/453-6482 misty.prejeant@sybrondental.com www.sybrondental.com

MARCH 18, 2015

General Membership Meeting Five Happiness

### APRIL 9-11, 2015

New Orleans Dental Conference/ LDA Annual Session New Orleans Convention Center

### MAY 15, 2015

Crawfish Party Southport Hall

### MAY 20, 2015

General Membership Meeting Jack Dempsey's

# **Upcoming Scientific Programs - Con't.**

by Byron C. Ganucheau, D.D.S. - NODA Scientific Program Committee Chair

### DATE | LOCATION | TIME

#### **SPEAKER | TOPIC | OBJECTIVES**

#### SPONSOR

### January 21, 2015

Southport Hall 200 Monticello Avenue Jefferson, LA 70123 504/835-2903 www.newsouthport.com

Check in: 6:30 pm Start time: 7:00 pm

CE: 1 non- clinical hour

Speaker - Earl M. Douglas, D.D.S., M.B.A., B.V.A.L. Dr. Earl M. Douglas is the founder and president of ADS South, LLC. Dr. Douglas earned his Doctor of Dental Surgery degree from the Baltimore College of Dental Surgery, University of Maryland in 1971. He practiced in the U.S. Army Dental Corps at Fort Benning, GA, from 1971 to 1974 and in Stuttgart, West Germany, from 1974 to 1977. Dr. Douglas was in private practice in Atlanta from 1978 through 1982. After the sale of his private practice in 1982, Dr. Douglas began his career in practice transition consulting. He received his Master in Business Administration degree from Brenau College in 1984 and founded ADS, a national organization of dental practice appraisers and brokers, in 1996 and served as its first president. Dr. Douglas is the author of cash flow analysis software used by professional dental practice brokers and lenders for practice acquisitions. Dr. Douglas was awarded the Business Valuator Accredited in Litigation (BVAL) designation from The Institute of Business Appraisers in 2007. Dr. Douglas has lectured at dental schools in the Southeast and to numerous dental study clubs. He has presented at the Hinman Dental Meeting, the Tennessee Dental Association Conference, several New Orleans Dental Association Meetings, the Rossner Memorial Lecture in New Orleans and a two year series of presentations for Dental Economics. He presented to the National Society of Certified Healthcare Business Consultants from 2006 to 2008. Dr. Douglas is also a contributing author for Dental Economics magazine providing articles and columns on dental practice valuation and transitions. Dr. Douglas has been a member of the Practice Valuation Study Group and a presenter to that group since 1986. He is a member of The Institute of Business Appraisers since 1995, obtaining over two hundred hours of training from that institute. Dr. Douglas has been admitted as an expert witness for the valuation of dental practices in Alabama, Arkansas, Georgia, Tennessee, and North Carolina. Dr. Douglas has facilitated the sale of nearly five hundred dental practices in the Southeast and is intimately familiar with the conventions and nuances of dental practice value and how to effectively convey his conclusions to attorney, judges, and juries.

# Topic – "The Future of Dentistry – Who will have the Control and the Profit"

This presentation will address the growing presence of corporate dentistry in the profession and why corporations are so interested in dentistry and some areas of their impact on our profession. We will also study the overlooked financial benefits for practice purchasers achieve and the reasons for the coming generation of dentists to personally own and preserve the profession.

**Course Objectives:** At the close of the presentation, attendees will be able to know:

- 1.) Why is dentistry a target for entrepreneurial owners.
- 2.) What is the effect on the profession of entrepreneurial owners.
- 3.) What are the overlooked benefits of individual practice ownership.
- 4.) Who will control our profession?

### **ADS South**

Earl M. Douglas, D.D.S., M.B.S., B.V.A.L. Founder 120 Istoria Drive St. Augustine, Florida 32095 770/664-1982 earl@adssouth.com www.adssouth.com

# Dentistry will have the Power of Three in the 114th Congress

Dentists must speak with One Voice United, combining our voices at the local, state and federal levels. We are one ADA, and it takes the power of membership at all three levels to ensure continued success for your practice, patients and profession.

On Election Day 2014, three dentists were elected to the 114th Congress:



Congressman Paul Gosar, D.D.S. – AZ-04. Won with 70%



Congressman Mike Simpson, D.M.D. – ID-02. Won with 62%



Congressman-Elect Brian Babin, D.D.S. – TX-36. Won with 76%

Through direct contributions, Independent Expenditures, and private support from dentists across the nation ADPAC supported 376 federal candidates in this election cycle. ADPAC also began a pilot program to support dentists running at the state level. ADPAC is a federally registered political committee and the contributions it receives are used to support federal candidates and committees. Contributions to ADPAC are voluntary and any person has the right to refuse to contribute without The contribution reprisal. guidelines are merely suggestions and a person may contribute more,

for federal tax purposes. Federal law requires ADPAC to request the name, address, occupation, and employer for each person whose contributions exceed two hundred dollars (\$200.00) in a calendar year.

# WE WANT YOUR NEWS!! info@nodental.org

## your profession your future <sup>™</sup> your association

less or not at all without concern of favor or disadvantage by the ADA. Corporate donations will not be used by ADPAC for contributions but will be used exclusively to pav for the administrative and operating expenses for ADPAC or related political activity. Contributions are not deductible as charitable contributions

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# WE NEED YOUR HELP IN 2015!!

By Richard L. Owens, Sr., D.D.S. - NODA Component LDA Council on Governmental Affairs



I would like to wish all of you a happy and joyous holiday season. I am humbled by the huge amount of help and effort that

many of you provided this past year with the FY 2014 Legislative Issues Dentistry and Affecting the lobbying of our kev state legislators. As you know, the 2014 Dentists' Day At the Legislature was a great success and our goals of promoting, advocating, and protecting our profession were achieved again.

For FY 2015 there are several legislative issues affecting dentistry coming up some of which are listed below:

1) Legislative Law Change to allow U.S. licensure of Educated International Dentists who have received their DDS or DMD from a U.S. CODA (Commission on Dental Accreditation) approved dental school and the successful completion of all Louisiana State Board of Dentistry Requirements. Upon licensure these dentists would then be allowed to work with a dentist employer sponsor while procuring their permanent U.S. Citizenship. This is allowed in 49 other states.

2) LSUHSC School of Dentistry Capital Outlay Project FY16 which will help address the state's dental workforce needs in underserved areas. 3) The possibility of the LSBD to implement a fee-based dental advertising pre-approval process.

4) The ADA Legislative model for AOB (Assignment of Benefits) Legislation to be inserted in the state insurance statutes. This will help to prevent the push by the insurance industry to block AOB to out-of-network providers.

Dentists' Day At the Legislature will be set for either April 29<sup>th</sup> or May 3<sup>rd</sup> 2015. I will keep you updated once a final date is determined.

How Can You Help in 2015?

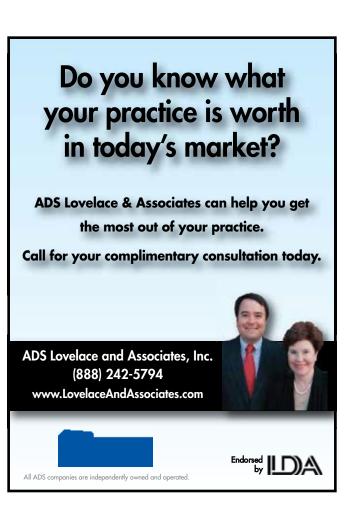
a) Come to the NODA General M e m b e r s h i p Meetings and help us with y o u r participation and ideas.

b) Contribute to LADPAC to help with lobbying monies and incentives for vour legislators in order to help all dentists maintain and improve their practices.

c) Become a M e d i c a i d Provider for a few patients to help with the underserved populations.

- d) Volunteer for LA MOM (Mission of Mercy) Dental Projects, 'Give Kids a Smile' events across the state; supporting the LA Oral Health Coalition.
- e) Continue your work as a contact dentist for your district Legislators.
- f) Let your legislators and patients know all you and your association are doing to enhance and improve the quality of care for the underserved populations in Louisiana.

### THANKS FOR ALL YOUR SUPPORT AND EFFORT!





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### We Need Your Help - Louisiana Mission of Mercy - Feb. 27-28, 2015



The Louisiana Mission of Mercy (LaMOM) is sponsored by your LDA Foundation and will be held in Baton Rouge at the Armed Forces Reserve Center, 8110 Innovation Park Dr., Feb. 27-28, 2015. Setup will take place on Thursday, Feb. 26. We need YOUR help, as well as the assistance of your staff, friends and spouse!

## Mission Statement: We seek to deliver quality dental care to the underserved population of Louisiana by partnering with dental team members and lay volunteers in a free temporary dental clinic setting. <u>www.lamissionofmercy.org</u>

Volunteering for a Mission of Mercy is an incredible experience you will likely never forget! To accomplish our goals, we plan to do the following at LaMOM:

- Provide free access to dental care and prevention of dental disease while placing a high priority on patients suffering from dental infections or pain.
- Raise public awareness of the difficulty low-income adults and children face in accessing critical dental care.
- Create dental health care advocates via the hundreds of lay volunteers participating in our event.

Preliminary goals for serving our community:

- 1,500 patients, 750 each day, to be seen on a first-come, first-served basis, at no cost to them.
- 200 volunteer dentists to provide diagnosis, treatment and education.
- Up to 1,200 volunteers such as dental team members, spouses, office staff, hygienists, chairside assistants, lab technicians, physicians, nurses, pharmacists, dental students, hygiene students, pre-dental students, dental supply reps, church groups, college service groups, community services groups (Kiwanis, Rotary, Lions Club, St. Vincent DePaul, etc.). Basically, any individual over 18 years of age.
- Financial- and in-kind donations to assist with the purchase of needed dental supplies, food for volunteers and patients, signs, printed materials and much more.

Our budget is approximately \$130,000, but we will be able to provide over \$500,000 worth of dental care because of the donation of time from the Louisiana dentists and other volunteers who will be participating at no cost.

Volunteers, including dentists, are also able to attend from other states. Out-of-state dentists will be approved by the LA State Board of Dentistry for temporary licensure. They may also be eligible for up to 3 CE hours for their participation. ALL VOL-UNTEERS WILL REGISTER ONLINE SO THAT WE MAY PREPARE FOOD AND SHIRTS (as well as licensure and liability coverage for doctors and hygienists). WE WILL NOT BE ABLE TO ACCEPT VOLUNTEERS AS WALK-INS. The website will be updated as info is available and the volunteer registration portion will be available in the Fall of 2014.

### THANK YOU TO ALL LOUISIANA DENTAL ASSOCIATION MEMBERS WHO CHOOSE TO VOLUNTEER FOR LAMOM AND PROVIDE MUCH NEEDED DENTAL CARE TO PEOPLE IN DESPERATE NEED!

For more information, contact: Dr. Maria Burmaster, State Chair, at mrbdds@aol.com Dr. Chip Simon, Local Chair, at chip@geauxendo.com LDA Staff at (800) 388-6642, (225) 926-1986, or info@ladental.org



LOUISIANA MISSION OF MERCY

### November General Membership Meeting Jefferson Orleans - South

Photos courtesy of Dr. Kristi M. Soileau



President Dr. Vincent DiLeo, Jr. and President-Elect Dr. Donald Bennett.



Dr. Henry Gremillion (LSUSD Dean), Daniel Razzano (Kurraray Dental sponsor representative), Dr. John Gammichia (speaker) and Vance Rudnet (Darby Dental Supply, LLC).

NODA News accepts advertisements from a variety of sources, but makes no independent investigation or verification of any claim or statement contained in the advertisements. Inclusion of advertisements should not be interpreted as an endorsement by the New Orleans Dental Association or NODA News.



Dr. David Hildebrandt (NODE gift card winner), Daniel Razzano (Kurraray Dental sponsor representative), Dr. Vincent DiLeo, Jr., (NODA President) and Dr. Kevin Collins (NODE Chair).



Drs. Julia Cheuk and Marquita Wallace.



Drs. Timothy Delcambre and Billy Hally, Jr.

# November General Membership Meeting - Con't.

Photos courtesy of Dr. Kristi M. Soileau



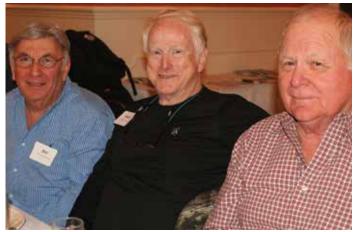
LSUSD dental students Jacob Diebold, Lauren Hayden and Jessica Whiteside.



Drs. Jason Alvarez, Thomas Murphy and James Roethele.



Drs. Randolph Wolfe, George Comeaux, Jr., Nolan Boudreaux, Jr., Kenneth Belanger and Ronald Bertucci.



Drs. Raymond Najolia, Stanley Simons and Philip Haik, Jr.



Drs. Gustavo Coutin, David Raphael, and Ronald Bergeron.

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DENTIST

# **Bulletin Board**

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<u>A NEW ORLEANS MERGER</u> <u>OPPORTUNITY (#6885)</u> – High quality, high profit, low risk merger opportunity. Gross collections \$597,892; 3 days.

LAKE CHARLES (#6211) – Busy GP needs associate.

Contact Dr. Earl Douglas at 770/664-1982 or earl@adssouth.com for more information on any of these listings.

# DENTAL ADVERTISING CONSULTATION

Dental advertising consultation with Barry Ogden, former Executive Director of the LSBD, will ascertain you are compliant with advertising regulations of the LSBD. Contact me at barryogden504@yahoo.com or 504/392-7679

NODA News is a publication of the New Orleans Dental Assn., 2121 N. Causeway Blvd., Suite 153, Metairie, LA 70001. Phone (504) 834-6449.

### GENERAL AVAILABLE

Experienced General Dentist available on a part-time basis to keep the office operational due to unexpected illness, extended vacation, etc. Preferably Orleans, St. Jefferson, Tammany and Tangipahoa parishes. Will furnish history, work C.E. Call 985/624-9456 or 504/578-0104.

### LOUISIANA DENTAL CENTER

Whether you are a recent dental school graduate or a current practitioner interested pursuing in new opportunities, Louisiana Dental Center offers doctors the ability to perform dentistry in an autonomous and collegial atmosphere without the burden of managing a practice. With nine state-of-the-art clinic locations scattered across Southern Louisiana, our practice is in a unique position to offer flexible schedules and working options for the general dentist or If you're interested in specialist. joining our team of professionals, please contact Terry Ernst at 985/893-2240 or apply online at www.ladentalcenter.com.

### OFFICE SPACE

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### PEDIATRIC DENTIST

Louisiana Dental Center, а well-established and fast-growing group dental practice, is seeking a pediatric dentist. We have a thriving pediatric patient base that presents a wonderful opportunity for the right candidate. Please Terrv contact Ernst at 985/893-2240 or fax/email your CV 985/893-2629 to or ternst@ladentalcenter.com.

### TODAY'S DENTAL

Busy group dental practice is seeking a highly-skilled General Dentist. Selected candidate will be helping to long-established, maintain the impeccable reputation of the dental practice. This is a full time position with future buy-in potential. We offer competitive wages, advertising, a highly-skilled staff of dental auxiliaries, state-of-the-art equipment and the camaraderie of working side-by-side with other general dentists and dental specialists. E-mail CV/Résumé Aaron to at aarone@todaysdental.us or contact via telephone at 985/809-1889.

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## **Upcoming CE Courses**

Registration or course updates: www.LSUHealthCDE.org or call 504-941-8193 Questions? Email info@LSUCDE.org

DATE, CITY, & LOCATION	COURSE NAME & SPEAKER(S)	For	FEES	HRS – C or NC, L and/or P
Dec. 12-14 New Orleans LSU School of Dentistry	<b>Expanded Duty Dental Assistant (EDDA)</b> w/ Nancy Weiss, RDH, EFDA, B.J. Triay, CDA, EDDA, & Dana Williams, CDA, EDDA	Assistant	\$540	24 C, L/P
Dec. 13 New Orleans LSU School of Dentistry	<b>Digital and Conventional Radiology for the Dental Assistant</b> w/ Drs. Kavas A. Thunthy and J. Sean Hubar	Assistant	\$300	7 C, L/P
Jan. 23, 2015 New Orleans LSU School of Dentistry	<b>The Oral Systemic Health Connection:</b> Oral Medicine & Treating the Medically Complex Dental Patient – a course for dentists, dental specialists and the entire dental team w/ Michael Glick, DMD (Editor of JADA and one of America's best known speakers on the topic of oral medicine and treating the medically complex dental patient)	Dentist Hygienist Assistant	\$295 ■ \$175 ■ \$95 ■	7 C, L
Jan. 30, 2015 New Orleans LSU School of Dentistry	The Smile Design Revolution: Management, Communication and Implementation – for general practitioners, orthodontists, periodontists, prosthodontists, oral surgeons, lab technicians and dental assistants. Learn how to simplify the smile design process by following logical steps to achieve consistent and predictable outcomes w/ Christian Coachman, DDS, CDT (internationally known dentist, lab technician, and speaker)	Dentist RDH/Asst/Lab Tech	\$349 \$199	7 C, L
Feb. 6-8, 2015 Gonzales Cabela's	<b>Expanded Duty Dental Assistant (EDDA)</b> w/ Anne Klasser, EDDA, Leslie C. Hernandez, EDDA, CDA, and Sherry Renfrow, EDDA	Assistant	\$540 ★ Clinical L = Lectur	24 C, L/P

\*You may be eligible for tuition reimbursement through Louisiana's Small Business Employee Training program – call CE at (504) 941-8193 to see if your practice qualifies.

This is the regular tuition. Register 4 weeks before and SAVE – see website for Early Bird savings and deadlines!

Kristi M. Soileau, D.D.S., Editor

