

NODA News

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MISSION STATEMENT

To maintain a cohesive organization that serves its membership by promoting the art, science and professionalism of dentistry, and by communicating the value of optimal oral health to the community.

VOL. 52 OCTOBER '14 NO. 08

NODA News

President's Message

by Vincent L. DiLeo, Jr., D.D.S. – NODA President



Greetings to all NODA members. I hope all are doing well.

October marks the beginning of the final quarter of 2014, and I am pleased to say that last month's General Membership meeting was very well attended; the CE lecture and meal were also very good. The \$50 gift card drawing for attending went to Dr. Luis Infante. Congratulations!

New Orleans Dental Enterprises, LLC (NODE), chaired by Dr. Kevin Collins, as promised, has signed on a new preferred provider. The company is ADP. ADP will deliver to NODA members at special pricing, the insight, experience and support you need to help you manage your workforce and your operations. Whether you're just starting out, experiencing rapid growth or sustaining a mature practice, ADP has the business solutions to help you succeed. As a NODA member, you have access to ADP's payroll and other suite of services. Their sales representative is Shawn Kennedy, who will be reaching out to you. He may be contacted at 504/313-0018 or shawnkennedy@adp.com. You are encouraged to check it out.

Dr. Byron Ganucheau, NODA Scientific Program Committee Chair and President-Elect, has lined up not one, but two exciting programs in October for NODA members. First, is our monthly General Membership meeting on Wednesday, October 15, 2014, at Five Happiness, 3605 S. Carrollton Avenue, NOLA, at 7:00 p.m. The speaker will be Mr. Ta'Boris Fisher and the topic will be, *"Beneficial Effects of Supersaturated Calcium Phosphate Rinse on the Oral Cavity in Xerostomia Patients"* and sponsored by Invado Pharmaceuticals. Please RSVP by the Monday prior to the meeting by 5:00 p.m.

The second program for October is a repeat performance of last year's All Day Seminar, to be held on Friday, October 31, 2014, at the Rose Garden, 5616 Citrus Blvd., Harahan, LA. The speaker will be Jerome Smith, DDS, and his topic will be *"Contemporary Implant Dentistry in 2014"* and sponsored by MegaGen and New Orleans Dental Enterprises, LLC (NODE). Registration starts at 7:30 a.m.; program starts at 8:00 a.m., ending at 4:00 p.m., in time to go "trick or treating". Hot breakfast and lunch will be served, with homemade cookies and beverage break in the afternoon. Please refer to the inside of this newsletter for

pricing and additional details. This represents a fantastic benefit of membership!

In closing, I would like to thank all those who have contributed to NODA and welcome those interested in doing so.

Happy Halloween!

SAVE THE DATE!
OCTOBER 15, 2014 General Membership Meeting <i>Five Happiness</i>
OCTOBER 31, 2014 All Day Seminar <i>The Rose Garden</i>
NOVEMBER 19, 2014 General Membership Meeting
DECEMBER 17, 2014 General Membership Meeting <i>Chateau Country Club</i>
JANUARY 21, 2015 General Membership Meeting
FEBRUARY 18, 2015 General Membership Meeting
MARCH 18, 2015 General Membership Meeting

NODA FALL SEMINAR



Friday October 31, 2014

Dental Implant Synergy with Dr. Jerome Smith - the good, the bad, & the ugly...

Join us for an All-Day Seminar dedicated to
Contemporary Implant Dentistry in 2014

This comprehensive course will cover from evaluation to treatment planning, from implementation of surgical procedures to case delivery and followup.

Among the topics to be covered are as follows:

- **treatment planning from the standpoint of the general dentist.** Case presentation format for maximum communication and understanding for the patient of their own “problems and solutions” with results.
- **use and comparisons of implants for immediate placement and our results** (AnyRidge system from Megagen, USA)
- **new ideas for producing state of the art custom titanium and zirconium abutments** with emphasis on esthetics, producing final crown and bridgework with optimal emergence profiles and cost containment. Also, **dealing with improperly placed implants.**
- **digital scanning vs impressions for implant dentistry.** Are we there yet? Is this cost effective and/or necessary?
- use of Biohorizon **implants in areas of minimal bone and/or minimal space** (e.g. maxillary lateral incisors)
- **pearls for each and every dentist to take back home** covering everything from socket preservation, sequencing of treatment as well as management of implant supported overdentures.
- **transitioning patients from “teeth to no teeth and immediate implants”.** From diagnosis to surgery, to management during the “healing phase”, to transitioning the immediate denture to an attachment retained overdenture in your office.
- **management of peri-implantitis**, the newest dental disease.
- **a review of 28 years of surgical and clinical experience in treating implant patients which includes “the good, the bad and the ugly” along with all of the “nuts, bolts, and nightmares”**



Jerome Smith, DDS

To read more about Dr. Jerome Smith please visit:
www.acadianadentistry.com/Lafayette-Dentist-and-Staff

**“The good, the bad
& the ugly along
with all of the
nuts, bolts &
nightmares”**

-DR. JEROME SMITH

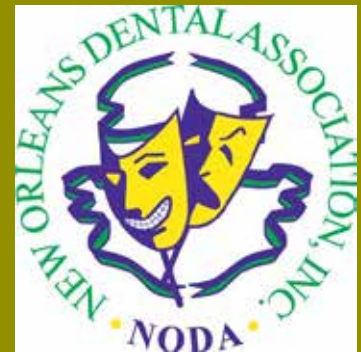


Seminar Fees (meals included):

NODA Members:	\$60
ADA Members:	\$100
Non-ADA Members:	\$150
Staff:	\$60

Registration:

New Orleans Dental Association
Phone: (504) 834-6449
Email: info@nodental.org



Seminar Schedule - Friday, October 31, 2014

7:30 - 8:00 am	Registration. Hot breakfast buffet.
8:00 - 9:40 am	Dr. Jerome Smith Presenting
9:40 - 9:55 am	Coffee break
9:55 - 11:30 am	Dr. Jerome Smith Presenting
11:30 am - 12:30 pm	Lunch
12:30 - 2:10 pm	Dr. Jerome Smith Presenting
2:10 - 2:25 pm	Coffee break
2:25 - 4:00 pm	Dr. Jerome Smith Presenting

Attendees will receive 8 hours of C.E.

Location:

The Rose Garden
5616 Citrus Boulevard
Harahan, La, 70123

(504) 737-1300

www.therosegarden.com



Seminar Sponsors:  **MEGA GEN**  **ids**
integrated dental systems

New Orleans Dental Enterprises (NODE)

Upcoming Scientific Programs

by Byron C. Ganucheau, D.D.S. - NODA Scientific Program Committee Chair

DATE LOCATION TIME	SPEAKER TOPIC OBJECTIVES	SPONSOR
<p>October 15, 2014</p> <p>Five Happiness 3605 S. Carrollton Ave. New Orleans, LA 70118 504/482-3935 www.fivehappiness.com</p> <p>Check in: 6:30 pm Start time: 7:00 pm</p> <p>CE: 1 clinical hour</p>	<p>Speaker – Ta’Boris Fisher Mr. Fisher is a Jackson, MS native. He played football and ran track at Ole Miss. After his collegiate career ended, he got an opportunity to play in the NFL for the Arizona Cardinals. After his career was cut short due to an injury, he entered the sales arena and has been in sales for the last 10 to 15 years. Mr. Fisher has been a sales representative in the pharmaceutical and medical device sales industry for the last 10 years. He has been the Louisiana sales representative for Invado for the last 2 years.</p> <p>Topic – “The Beneficial Effects of Supersaturated Calcium Phosphate Rinse on the Oral Cavity in Xerostomia Patients”</p> <p>Course Objectives: At the end of the course, the participant will have a better understanding of:</p> <ol style="list-style-type: none"> 1.) Differentiate the contents of supersaturated calcium phosphate rinse. 2.) Explain the effects of supersaturated calcium rinse on soft and hard tissue. 3.) Correlate downward spiral of Xerostomia effects on the oral cavity. 4.) Formulate patient recommendations to manage and maintain oral health using supersaturated calcium phosphate rinse in the xerostomic and other patients as well. 	<p>Invado Pharmaceuticals Ta’Boris Fisher Louisiana Sales Representative 25 Ravenna Drive Pomona, New York 10970 1-888-963-8881 tfisher1057@gmail.com www.invadopharmaceuticals.com</p>

DATE LOCATION TIME	SPEAKER TOPIC OBJECTIVES	SPONSOR
<p>October 31, 2014</p> <p>The Rose Garden 5616 Citrus Blvd. Harahan, LA 70123 504/737-7300 www.therosegarden.com</p> <p>Check in: 7:30 am Start time: 8:00 am</p> <p>CE: 8 clinical hours</p>	<p>Speaker – J. Jerome Smith, D.D.S. After graduating cum laude from the University of Louisiana, Dr. Smith graduated from LSU's School of Dentistry in 1980. He has spent more than 33 years practicing General Dentistry with an emphasis on implant dentistry and comprehensive adult reconstructive care for the past 28 years. He sees implant patients on a referral basis throughout Acadiana.</p> <p>Dr. Smith has received recognition as a Diplomate for the International Congress of Oral Implantology and is a Past Continuing Education Chairman for the Academy of General Dentistry. He is also a member of:</p> <ul style="list-style-type: none"> • The American Academy of Implant Dentistry • The American Society of Osseointegration • The American Academy of Dental Anesthesiology • The Pierre Fouchard Academy • The American Dental Association • The Louisiana Dental Association • The Acadiana District Dental Association, where he also served as Past President • Louisiana State Board of Dentistry <p>Dr. Smith also served as a past Board Member of the Louisiana Academy of Continuing Education and Adjunct Assistant Clinical Professor and Alumni Board Member at the LSU School of Dentistry. He is involved with Latin World</p> <p style="text-align: right;">Con't on pg. 5</p>	<p>MegaGen USA, Inc. Joel Gonzalez, R.D.A. Product Specialist Trainer 400 Sylvan Avenue, Suite 200 Englewood Cliffs, New Jersey 07632 480/440-3927 joel.gonzales@megagenUS.com www.imegagen.com</p> <p>New Orleans Dental Enterprises, LLC Dr. Kevin J. Collins Chairman 2121 N. Causeway Blvd., Suite 153 Metairie, Louisiana 70001 504/733-0484</p>

Upcoming Scientific Programs - con't.

by Byron C. Ganucheau, D.D.S. - NODA Scientific Program Committee Chair

DATE LOCATION TIME	SPEAKER TOPIC OBJECTIVES	SPONSOR
<p>October 31, 2014</p> <p>The Rose Garden 5616 Citrus Blvd. Harahan, LA 70123 504/737-7300 www.therosegarden.com</p> <p>Check in: 7:30 am Start time: 8:00 am</p> <p>CE: 8 clinical hours</p>	<p>Ministries Dental/Medical Project, Lafayette Community Health Care Clinic, and a board member of 232-HELP. Dr. Smith is a past Board Member of Pope John Paul Academy in Lafayette as well.</p> <p>Dr. Smith has been published in Dental Implant Digest, The Farran Report, Dentaltown, The Implant Society, LDA Journal, ADDA Quarterly News, The Consumer's Guide to Dentistry, and PPAD. He has given lectures and presentations on a variety of subjects including Successful Case Presentation Using Digital Photography and Imaging, Practical and Clinical Management of Implant Dentistry in General Dental Practice, and a live surgery and lecture course for dentists throughout the U.S. entitled Implant Dentistry in Black and White.</p> <p>Dr. Smith practices in partnership with his nephew, Dr. Danny Domingue. He is married to the former Germaine Gerami and has two daughters, Katheryne and Caroline. Katheryne is a dental hygienist and runs TempRDH Services of Acadiana. Caroline is enrolled in the Physician Assistant program at LSU Health Science Center in New Orleans, LA. Dr. Smith enjoys fishing, hunting, running, LSU football, and hanging out with his family.</p> <p>Topic – “Contemporary Implant Dentistry in 2014”</p> <p>Course Objectives: At the end of the course, the participant will have a better understanding of:</p> <ol style="list-style-type: none"> 1.) Treatment planning from the standpoint of the general dentist. Case presentation format for maximum communication and understanding for the patient of their own “problems and solutions” with results. 2.) Use and comparisons of implants for immediate placement and our results. (AnyRidge system from Megagen, USA). 3.) New ideas for producing state of the art custom titanium and zirconium abutments with emphasis on esthetics, producing final crown and bridgework with optimal emergence profiles and cost containment. Also, dealing with improperly placed implants. 4.) Digital scanning vs impressions for implant dentistry. Are we there yet? Is this cost effective and/or necessary? 5.) Use of Biohorizon implants in areas of minimal bone and/or minimal space (e.g. maxillary lateral incisors). 6.) Peals for each and every dentist to take back home covering everything from socket preservation, sequencing of treatment as well as management of implant supported overdentures. 7.) Transitioning patients from “teeth to no teeth and immediate implants”. From diagnosis to surgery, to management during the “healing phase”, to transitioning the immediate denture to an attachment retained overdenture in your office. 8.) Management of peri-implantitis, the newest dental disease. 9.) A review of 28 years of surgical and clinical experience in treating implant patients, which includes “the good, the bad and the ugly” along with all of the “nuts, bolts, and nightmares.” 	<p>MegaGen USA, Inc. Joel Gonzalez, R.D.A. Product Specialist Trainer 400 Sylvan Avenue, Suite 200 Englewood Cliffs, New Jersey 07632 480/440-3927 joel.gonzales@megagenUS.com www.imegagen.com</p> <p>New Orleans Dental Enterprises, LLC Dr. Kevin J. Collins Chairman 2121 N. Causeway Blvd., Suite 153 Metairie, Louisiana 70001 504/733-0484</p>

Seeking Nominations for NODA Honor Dentist

by Glenn C. Dubroc, Jr., D.D.S. - Honors & Awards Committee Chair

The New Orleans Dental Association Honor Dentist award is presented annually “in recognition of outstanding contributions and exemplary conduct in the profession of dentistry.” You are encouraged to submit nominations of a member or members that you feel are deserving of NODA’s most prestigious honor. The deadline for nominations is Wednesday, November 26, 2014.

Your nomination should list the nominee’s accomplishments and reasons why you believe he or she is deserving of the Honor Dentist award. Mail your nominations to the attention of Dr. Glenn Dubroc, Honors & Awards Com-

mittee Chairman, c/o New Orleans Dental Association, 2121 N. Causeway Blvd., Suite 153, Metairie, LA 70001. You may also fax your nomination to 504/838-6909 or e-mail to andrew@nodental.org. No nominations can be accepted after November 26, 2014. The recipient will be announced at the January 2015 General Membership meeting and in the February 2015 edition of *NODA News*.

“In Memoriam”

Dr. Oscar J. Ory, Jr.

NODA would like to extend to his family and friends their sincere sympathy. He will be missed by his fellow dentists.

WE WANT YOUR NEWS!!

Anyone knowing of any dentist who has made a significant contribution, gained an elective or appointive office, written an article, delivered a paper, or rendered unusual public service, please let us know!

info@nodental.org



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Remembering Dr. Francis Abadie



Francis Richard Abadie, DDS, MAGD, age 86 and a resident of Mandeville, Louisiana for 24 years, earlier a resident of New Orleans, the city of his birth, passed away on September 1, 2014. Dr. Abadie was the husband of Louise Delort Abadie for 62 remarkable years. He was the father of Renée Durio, Andrée English, Michelle Cedor (deceased), Adrienne Stroble, Jeanine Kuehn, Colette Schwartz, Francis Abadie, Jr. (deceased), and Gabrielle Champagne. He was the father-in-law of Buzz Durio, Mike English, Chris Cedor, Donald

Stroble, Dann Schwartz, and Leland Champagne. He was also the grandfather of Blaise, Lyle and Alex Durio, Matthew English, Spencer and Nathan Cedor, Tyler and Benjamin Stroble, Elise Kuehn, Rachel and Jordan Schwartz, Grant, Emma, and Ross Champagne, and the great-grandfather of Cameron Durio. He was very proud of all of his family.

Dr. Abadie was a graduate of Jesuit High School in New Orleans, Class of 1945, and Loyola University School of Dentistry. He was a US Army Dental Surgeon during the Korean War where he served in a MASH unit and attained the rank of Major. Dr. Abadie practiced dentistry in New Orleans for 33 years. He then took a

position with the LSU School of Dentistry, where he started the Advanced Education Program in General Dentistry and authored several professional articles. Dr. Abadie served on the Louisiana State Board of Dentistry, was a past chairperson of the New Orleans Dental Conference, a Fellow of the International College of Dentistry, Master of the Academy of General Dentistry, Fellow of the Pierre Fauchard Academy, a Member of OKU National Honorary Dental Fraternity, and a member of the New Orleans Dental Association, Louisiana Dental Association, and a life member of the American Dental Association. Dr. Abadie retired from the LSU School of Dentistry in 1997 with the status of Emeritus Professor of Dentistry.

Only \$25 a chance!

1st Place - \$500

2nd Place - \$250

3rd Place - \$100

Buy Tickets for LDA's "Split the Pot" Raffle!

Proceeds benefit LADPAC and the
LDA's grassroots efforts.

Tickets available at the component level or
by calling the LDA at 1-800-388-6642.

*Drawing will take place at the LDA's
Last Chance Seminar,
Friday, Dec. 12, 2014, at the
Renaissance Hotel in Baton Rouge.*

Winner need not be present to win.

Electronic Insurance Claim Management System Provides Savings to Members

The New Orleans Dental Association endorses ClaimX, an electronic insurance claim management system that interfaces with your practice management system.

The program sends dental insurance claims electronically for 25 cents each. Many dentists are currently paying 45 to 55 cents for the same service. In addition, ClaimX will provide free software, free training, free support and no contract or set up fees.

ClaimX uses the fastest, easiest technology and is backed by more than 55 years of combined experience in the field. By using ClaimX, members can save more than 30 percent per month in processing claims compared to the national average.

The ClaimX program provides support, ease of use, integration with current practice management systems, a noticeable reduction in claim processing times, and a significant reduction in costs.

ClaimX enables dentists to submit claims, view claim information and choose which to send or hold; print required paper claims to the newest dental claim form – including your NPI number; store NPI numbers – there is no need to upgrade your practice management system because there's no place for your NPI, and ClaimX will take care of it; use the latest techniques to keep up with the status of your claims in real-time; receive responses electronically and view electronic responses – EOBs, rejects, alerts and daily reports;

manage claims with Watchdogtm, see the average number of days each insurance company takes to pay a claim and see the expected payment date for each outstanding claim; check patient eligibility before an office visit (this is an optional benefit); and utilize National Electronic Attachment, Inc (NEA), an electronic attachment clearinghouse used by ClaimX to submit required attachments of any type, for example, digital radiographs, periodontal charting, narratives, EOBs, lab reports, doctor notes or any other document required to process a claim.

ClaimX integrates with more than 70 dental practice management systems – the most popular being Dentrax, Practice Works, EagleSoft, Open Dental, Dental Vision, Mogo, EasyDental and SoftDent.

If you are a young dentist starting out or an older dentist who feels the expense of a software system is not justified, there are ways to utilize the ClaimX service to make operations more efficient. You first need an NPI number, the Internet and computer for your office. There is a very low cost dental practice management software available called *O p e n D e n t a l* (www.opendental.com). Other software on the market can cost tens of thousands of dollars and they require expensive yearly support contacts. Customer service is available for around \$1,000 a year if needed. But you would not be

paying the tens of thousands of dollars on other packages that also require you to purchase yearly support at \$2,000 per year. The free option is a way to modernize and equip your office without major expense.

The ClaimX technology reduces claims-processing time. Your office also can save time using the batch processing option. The technology provides billing fee options to fit any size office. Whether you do 50 or 15,000 claims per month, you will save money. It provides the same services that others provide, but for a lower cost – especially with the NODA member discount.

ClaimX will provide two free months of electronic dental claim submission service to any NODA member enrolling with ClaimX. Included with this offer are no contracts, no setup fees, no cancellation fees, no maximums/minimums, free installation, free software, free support, free real-time claim status checking and then .25 cents per claim after the two free months of service.

To get started, go to <http://www.nodental.org/Preferred%20Providers/ClaimX/ClaimX.htm> and access the application. You may also call ClaimX at (866) 886-5113 and select Option 1. When speaking with the ClaimX representative, dentists should specify they are NODA members to receive the discount. The

Electronic Insurance Claim Management System Provides Savings to Members - con't.

representative will fax the dentist a three-page enrollment package, which dentists can complete and fax back to ClaimX.

In a few days, the office will receive a welcome package via

USPS. In the package will be an installation/training form asking for a date and time that works for the dental office to complete the free installation/training. Fax the form back to ClaimX, and a ClaimX staff

member will call the dentist's office on the requested date and time.

If you have any additional questions regarding this member benefit, call ClaimX at (866) 886-5113, and select Option 1.

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Website to register as a volunteer for LaMOM:

www.lamissionofmercy.org

click on the Volunteers tab

ALL VOLUNTEERS MUST REGISTER ONLINE SO WE CAN PREPARE REFRESHMENTS, PARKING AND VOLUNTEER SHIRTS.

Dentists and Hygienists from outside Louisiana will need temporary licenses, so must register at least 30 days before the event – by January 26, 2015.

Volunteers Needed

Dentists – including all specialists, Hygienists, Dental Assistants, Dental Office Staff, Dental Laboratory Technicians, Dental Equipment Technicians, Physicians, EMTs, Pharmacists, Nurses/RNs, Computer/IT, All types of Dental School Students, Pre-dental Students still in college and MANY General Volunteers.

All volunteers must be 18 years of age.

LOUISIANA MISSION OF MERCY

Armed Forces Reserve Center, Baton Rouge, LA
Pop Up Free Dental Care for those in need

Set Up: Thursday, February 26, 2015

Clinic, Patient Treatment Day: Friday, February 27, 2015

Clinic, Patient Treatment Day: Saturday, February 28, 2015

Clean up, Clinic Tear Down: Saturday, February 28, 2015

You may sign up for a morning or afternoon shift, or all day.

WE NEED YOU!

The link to the video from the New Orleans ADA MOM is:

<http://www.youtube.com/watch?v=xDXCJNHI1b8&list=PLgVW4hDBH0pctcp06LCculHNfBwrrArLG>

Yes, I would like to be a part of the Mission of Mercy!



Thank you for supporting the Louisiana Mission of Mercy (LaMOM) scheduled for Feb. 27-28, 2015, in Baton Rouge at the Armed Forces Reserve Center. Our goal is to provide 1,500 patients with much needed dental care. To properly recognize your contribution, please complete the following information.

Individual or Company Name

Address

City _____ State _____

Zip _____

Email

Address: _____

Contact Person (Dr./Mr./Mrs./Other) _____

Daytime Phone _____

Check enclosed – payable to LDA Foundation (*note LaMOM contribution in memo*)

PLEASE RETURN THIS FORM TO:

Tiffany Waddell, LDA Director of Accounting
7833 Office Park Blvd., Baton Rouge, LA 70809
tiffany@ladental.org or info@ladental.org
(225) 926-1986

*In-kind donations are welcome and appreciated! Additionally,
every \$1 donated results in \$5-7 of care.*

*The LDA Foundation is a 501(c)(3) tax-exempt organization registered in the
State of Louisiana. All contributions are tax deductible to the extent permitted
by law.*

THANK YOU FOR YOUR SUPPORT



The Mission of Mercy 2-day charity dental clinic will be held in Baton Rouge on February 27 and 28, 2015. Thank you to the NODA dentists who have been working with the planning team and stepped up to lead a department.

Dr. Maria Burmaster , State Chair
 Dr. Daniel Spagnoli, Oral Surgery
 Dr. Laurie Moeller, Prosthodontics
 Dr. Lisa Wyatt, Routing

Dr. Doug Cross, Dental Triage
 Dr. Kristi Soileau, Hygiene
 Dr. Valerie Hemphill, Radiology
 Geri Waguespack RDH, Sterilization

YOU CAN BE A PART OF THIS MISSION!

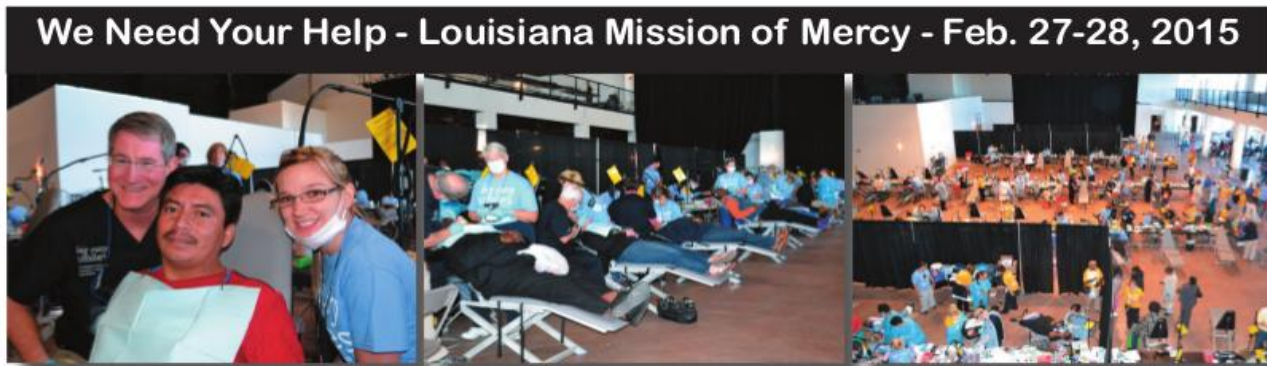
Please consider a tax-deductible donation to the Louisiana Mission of Mercy program.

\$50 or \$100 will help us to reach our goal of \$130,000 for the event. All donors will be recognized in LDA Journal and on the LaMOM website.

www.lamissionofmercy.org

Your donation will help purchase the dental materials needed to treat 1500 needy patients in the Baton Rouge area. Our volunteers really need your help. Even if you are not able to volunteer, your donation will be instrumental in providing dental care to those who have no other means of receiving it.

For further information, contact Dr. Maria Burmaster at mrbdds@aol.com



NODA News is published every month with the exception of June and August. Deadline for ads and editorial material is the 10th of the month preceding publication. Ads and news should be sent to: info@nodental.org

NODA News is a publication of the New Orleans Dental Assn., 2121 N. Causeway Blvd., Suite 153, Metairie, LA 70001. Phone (504) 834-6449.

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EXCLUSIVE REPRESENTATION OF THE LDA INSURANCE PORTFOLIO



NEW NAME: While you know us as Robert Ellis & Associates,

we have been a part of Brown & Brown of Louisiana, LLC since 2011. Exemplifying the Brown & Brown organizational philosophy of "Local People...National Strength," our agencies have worked together to sustain the level of quality products and commitment to our clients that we believe to be the hallmark of the LDA-endorsed insurance portfolio.



Now, as we look ahead to 2014, we start the New Year with a new name, a new logo and a renewed commitment to you, your families and your staff.

As Brown & Brown of Louisiana, LLC, your LDA-sponsored insurance representatives, we welcome the opportunity to be of service and look forward to assisting you with all your insurance needs. Contact us toll free at:

1-888-503-5547

NODA News accepts advertisements from a variety of sources, but makes no independent investigation or verification of any claim or statement contained in the advertisements. Inclusion of advertisements should not be interpreted as an endorsement by the New Orleans Dental Association or *NODA News*.



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- Integrated solutions that **help with compliance challenges**
- Optional employee solutions that can help boost productivity by **attracting & engaging team members**

Plus, NODA members can receive special pricing on payroll and may also be eligible to take advantage of ADP's current promotions.*

Any Great Partnership Starts With Trust.

So much of your life revolves around your business. We know that selecting a business partner is no simple task. So here's our promise to you: choose ADP and we'll deliver the insight, experience and support you need to help you manage your workforce and your operations. Whether you're just starting out, experiencing rapid growth or sustaining a mature company, we have business solutions to help you succeed. As a NODA member, you have access to ADP's suite of services including:

- **Payroll Services**
Designed specifically for small businesses – and trusted by over 400,000 small business owners – our payroll and tax filing services can help you better manage cash flow and compliance – and your time.
- **SIMPLE IRA and ADP ACCESS 401(k) Plan Solutions Make Retirement Easy**
ADP can help you and your employees navigate the winding road toward retirement readiness with a SIMPLE IRA or ADP ACCESS 401(k) plan solution that offers many benefits, including, among others, features that reduce your administrative time, lower costs, no hidden fees and access to respected investment managers.**

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September General Membership Meeting

Courtyard on the Ridge

Photos courtesy of Dr. Kristi Soileau



A-dec territory manager, Mr. Tim Palmer, speaks on *"Pathway for a Healthy Professional."*



Patterson Dental sponsor representatives: Scott Grinnell, Roy Laudumiey, John Tessitore, Chris Counce, and Christy Dupre.



Drs. Vincent DiLeo, Jr., and Dr. Kristopher Rappold award Dr. Luis Infante a \$50.00 Best Buy gift card, sponsored by New Orleans Dental Enterprises (NODE).



New NODA Members: Drs. Alice Ho, Lani Dassey, Angela Nguyen, Reid Owens, Lee Huynh and Nathan Burns.



Drs. Marquita Wallace, Julia Cheuk and Bich Nguyen.



Drs. George Arch, Jr., James Roethele, Dennis Henry and C.J. Landry.

September General Membership Meeting - con't.

Courtyard on the Ridge

Photos courtesy of Dr. Kristi Soileau



Dr. David Buczak, and LSUSD students: Brittaney Burke, Emily Hodges, Mary Rachel, Ariel Brown and Doug Rodrigue.



Drs. Byron Ganucheau and Jeffrey Leeson.



Nicole Boxberger, DDS; Jennifer Gulotta, RDH; Catrina Lanza, RDH and Shana Wintz, RDH.



Drs. Stan Cowley, Jr., Ronald Britsch, Jr., Sammy Tom, Maria Burmaster and Valerie Hemphill.



Drs. Richard Owens, Sr., David Buczak, Reid Owens, Lee Huynh and Grant Kollen.



Bulletin Board

APPRAISALS, SALES, ASSOCIATESHIPS, PRE-RETIREMENT PLANNING

ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770/664-1982 or visit our website www.adssouth.com.

A NEW ORLEANS MERGER OPPORTUNITY (#6885) – High quality, high profit, low risk merger opportunity. Gross collections \$597,892; 3 days.

LAKE CHARLES (#6211) – Busy GP needs associate.

Contact Dr. Earl Douglas at 770/664-1982 or earl@adssouth.com for more information on any of these listings.

DENTAL ADVERTISING CONSULTATION

Dental advertising consultation with Barry Ogden, former Executive Director of the LSB, will ascertain you are compliant with advertising regulations of the LSB. Contact me at barryogden504@yahoo.com or 504/392-7679.

GENERAL DENTISTS

Louisiana Dental Center seeks general dentists to provide patient care at our area offices during staff leaves of absence. Please inquire with Terry Ernst at 985/893-2240 or email ternst@ladentalcenter.com.

LOUISIANA DENTAL CENTER

Whether you are a recent dental school graduate or a current practitioner interested in pursuing new opportunities, Louisiana Dental Center offers doctors the ability to perform dentistry in an autonomous and collegial atmosphere without the burden of managing a practice. With nine state-of-the-art clinic locations scattered across Southern Louisiana, our practice is in a unique position to offer flexible schedules and working options for the general dentist or specialist. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or apply online at www.ladentalcenter.com.

OFFICE SPACE

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PEDIATRIC DENTIST

Louisiana Dental Center, a well-established and fast-growing group dental practice, is seeking a pediatric dentist. We have a thriving pediatric patient base that presents a wonderful opportunity for the right candidate. Please contact Terry Ernst at 985/893-2240 or fax/email your CV to 985/893-2629 or ternst@ladentalcenter.com.

TODAY'S DENTAL

Busy group dental practice is seeking a highly-skilled General Dentist. Selected candidate will be helping to maintain the long-established, impeccable reputation of the dental practice. This is a full time position with future buy-in potential. We offer competitive wages, advertising, a highly-skilled staff of dental auxiliaries, state-of-the-art equipment and the camaraderie of working side-by-side with other general dentists and dental specialists. E-mail CV/Résumé to Aaron at aarone@todaysdental.us or contact via telephone at 985/809-1889.



Upcoming CE Courses

For updates, visit www.LSUHealthCDE.org

DATE, CITY	COURSE NAME, LOCATION & AGD SUBJECT CODE	For...	FEES	HRS -C or NC
Nov. 21 New Orleans	Immediate Load Implant Placement & Provisionalization in the Esthetic Zone – an ideal course for Dentists who restore implants – Director & Presenter <i>J. Barksdale, Jr., DDS</i> – at LSUSD <i>This course is now full. Please call the office (504) 941-8193 to be put on the waiting list for the next time the course is offered.</i>	Dentist	\$950	8(3L/5P), 5 SA
Dec. 5 New Orleans	LAST CHANCE: New Orleans – Speaker and Topic TBA soon – at LSUSD	Dentist RDH or DLT Ass't/Other	\$295 ■ \$175 ■ \$95 ■	7 L, C
Dec. 12-14 New Orleans	Expanded Duty Dental Assistant (EDDA) w/ <i>N. Weiss, RDH, EFDA, B.J. Triay, CDA, EDDA, & D. Williams, CDA, EDDA, & Tonicia Reeves-Martens, CDA, EDDA</i> – at LSUSD	Assistant	\$540 ★	24 L/P, C
Dec. 13 New Orleans	Digital and Conventional Radiology for the Dental Assistant – <i>Drs. Kavas A. Thunthy and J. Sean Hubar</i> – at LSUSD	Assistant	\$300 ★	7 L/P, C
Jan. 23-27, 2015 New Orleans	LSU's 38th Annual Perio Review – 5-Day Literature Review & Mock Exams w/ <i>R. Yukna, DMD, MS</i> – at LSUSD <i>Call CE office at (504) 941-8193 to register.</i>	Dentist	\$2,095 □	34 L/P, C
Jan. 23-25, 2015 New Orleans	LSU's 38th Annual Perio Review – 3-Day Literature Review w/ <i>R. Yukna, DMD, MS</i> – at LSUSD <i>Call CE office at (504) 941-8193 to register.</i>	Dentist	\$1,095 ○	24 L, C
Jan. 30, 2015 New Orleans	The Smile Design Revolution: Management, Communication and Implementation w/ Speaker <i>C. Coachman, DDS, CDT</i> – at LSUSD	Dentist Team Member	\$349 ◆ \$199 ◆	7 L, C

C = Clinical NC = Non-Clinical L = Lecture P = Participation SA = Self-Administered

- ★ Eligible for tuition reimbursement through Louisiana's Small Business Employee Training program – call the office at (504) 941-8193 to see if your practice qualifies
- This is the regular tuition. Register 4 weeks before and SAVE – see website for Early Bird savings and deadlines!
- \$1,995 for 5-Day Literature Review & Mock Exams (if you register by 12/15/2014)
- \$1,495 for 3-Day Literature Review (if you register by 12/15/2014)
- ◆ \$299 for Dentists and \$149 for Team Member (if you register by 11/15/2014)

LSU Health Continuing Dental Education • 504-941-8193 • info@LSUCDE.org

Every effort is made to ensure course information is accurate. Check www.LSUHealthCDE.org for updates.