

# NODA News

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## NODA News September 2017

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# NODA News

## MISSION STATEMENT

*To maintain a cohesive organization that serves its membership by promoting the art, science and professionalism of dentistry, and by communicating the value of optimal oral health to the community.*

**VOL. 55 SEPTEMBER '17 NO. 07**

## In Memoriam, Beloved Conference Executive Secretary, Normalee Ward

*by Glenn D. Dubroc, Jr., D.D.S.*



**M**rs. Normalee Ward, wife of Dr. Donald Ward, passed away on August 15, 2017 at the age of 78. Normalee embodied

humor, integrity, dedication, perseverance, and a large personality throughout 40+ years of service to the New Orleans Dental Association, with over 30 of those years as the Executive Secretary for the New Orleans Dental Conference. It is no exaggeration to suggest that over the span of her career, she engaged tens of thousands of exhibitors, speakers, convention attendees, hotel administrators, New Orleans Morial Convention Center personnel, contractors, and Conference volunteers. Our Conference became, as she often used to say, her fourth child. Her love of and passion for the Conference and all the people associated with it very much mimicked the love of a mother for her children.

Born in New Orleans on December 23, 1938, Norma was the daughter of John and Marjorie Connell, sister of James and Patricia (Hollis). She graduated from Holy Name of Jesus High School and Soule' Business College. She married Donald Ward in August 1960. Besides raising three children, she

became active in the Ladies' Alliance, an auxiliary organization comprised of NODA members' spouses. Her enthusiasm and outgoing personality caught the attention of NODA's first secretary, Mrs. Adele Roberts. Mrs. Roberts approached the NODA Board about hiring an additional person to assist with the growing responsibilities associated with NODA's sponsorship of the annual conference. Norma was hired for a part-time position in the 1970's, and eventually became a full time secretary in 1984 under Conference Chairman, Dr. Tony Miranda.

As a teenager of the late 1950's, having never seen a computer much less used one, Norma was occasionally intimidated by change. In spite of her fears, she tackled every technological upgrade the Conference committee sought to embrace. Even if that meant spending additional hours after her normal work schedule and a few choice expletives to learn the technology or software, Norma was determined to never disappoint the committee and our organization. For those close to her, I'm confident you can hear her saying, "You see. You CAN teach an old dog some new tricks!" followed by her heartiest of laughs. Whether it was attaching post-it notes all over her body to remind herself of things she

still had to do or stuffing her jewelry in her brassiere for security, Normalee's approach to her job, her family, and her life was nearly always full speed ahead.

The Conference became Norma's extended family. She looked forward to traveling to Chicago each year to the Midwinter Conference. After a physically demanding long day of walking the hard floors of the exhibit hall, endearing herself to vendors in an effort to gain their support of our local Conference, everyone would have understood if Norma preferred to retire to her room for much deserved rest. But one of her closest NODA friends, Dr. Kenneth Schott, recalls that she refused to miss any part of the experience. Even at the expense of her own exhaustion, she would walk the distance from the hotel to a nearby church, attend mass, go out with her Conference family until late hours, and then get up and repeat the process the next day. She carried the NODA Conference's success on her shoulders and in her soul.

In 1996, the Association bestowed Norma with the Victor B. Marquer award in recognition of distinguished and dedicated service to our organization. In February 2007, NODA hired a new Execu-

# In Memoriam, Beloved Conference Executive Secretary, Normalee Ward - Con't.

by Glenn D. Dubroc, Jr., D.D.S.

tive Director, Mr. Andrew Hale. Norma initially eyed him suspiciously, wondering what new tricks he might attempt to teach her. It took all of a few months before she had adopted him as another son and told many of us privately "He's good. He's really, really good. We can keep him." Their bond was sealed and he looked out for her, as she did for him.

Over the course of her tenure as Executive Secretary, she became a wealth of information, having persevered a timeframe that included two different Conference Executive Directors, five treasurers, over thirty Chairmen, three ADA Annual Sessions in New Orleans, and two hurricanes that caused complete conference cancellations. It's not appropriate to say that she retired because, even after she was officially no longer the Executive Secretary, she continued returning to the office periodically to assist her successor and attended monthly meetings to lend advice, enthusiasm, and support to her "fourth child."

In 2015, the Conference committee adopted a resolution to forever recognize Normalee's devotion and lifelong contributions to the Conference by creating the Normalee Ward Distinguished Speaker award to be presented to one conference speaker annually. Mrs. Rosemary Bray and Dr. Barbara Steinberg were the first recipients at the 2016 and 2017 Conferences, respectively.

Norma is survived by her husband of 57 years, Dr. Donald,

children, Donald Ward, Jr. (Cheryl), Cathleen Ward, and Darleen Wegmann, six grandchildren (Donald, Taylor, Dustin, Blake, Alyssa, and Cole), and countless friends and admirers.

You can never replace a personality as large as Normalee. She approached her job with as much compassion as passion and the saying "They don't make 'em like her anymore" adeptly applies. Upon hearing of her death, one friend wrote "With her strong will and determination over the years, battling with her ongoing health issues, we became accustomed to believing Norma could overcome anything." That sentiment is indeed why Norma's passing is so difficult to accept. Tough, yet fragile, she fought through difficult medical issues that would have permanently sidelined most people. In my last conversation with her, she didn't complain about pain or what she knew was imminent. She was more upset that she couldn't contribute to the Conference and be around her friends.

One of a kind. A devoted, loyal employee and compassionate, reliable friend, Normalee leaves a remarkable, indelible impression on each and every person she engaged. She will be dearly missed, but never forgotten. Our deepest condolences are extended to the Ward family from the entire New Orleans Dental Association family.

It seems appropriate to leave you with Norma's own words following her 2013 "retirement" party: "To my New Orleans Dental

Association Friends. THANK YOU! THANK YOU! for allowing me to be a part of your family for more than thirty years. NODA and NODC are like a fourth child – ask my personal family. Some would ask, "Dad, where is Mom?" – and the answer would be "at work!!!" Everyone I have had the pleasure of working for and with are now my close and dearest friends. I feel like one of the luckiest women to have made so many, many wonderful friendships. The Association and Conference will always be very, very dear to me." ~ Normalee

God speed, Normalee Ward. We love you.

## SAVE THE DATE!

### SEPTEMBER 20, 2017

General Meeting & CE Dinner  
*Southport Hall*

### OCTOBER 18, 2017

General Meeting & CE Dinner  
*Jack Dempsey's*

### NOVEMBER 15, 2017

General Meeting & CE Dinner  
*LSU School of Dentistry*

### DECEMBER 20, 2017

General Meeting & CE Dinner  
*Chateau Country Club*

### JANUARY 17, 2018

General Meeting & CE Dinner

### FEBRUARY 21, 2018

General Meeting & CE Dinner

### MARCH 21, 2018

General Meeting & CE Dinner

### APRIL 13, 2018

General Meeting & Crawfish Party

## Letter to the Editor

The conference as well as NODA has lost an Institution, an Institution that well not be replaced in my lifetime.

This Institution was the unbreakable thread that kept the conference together for many years, an Institution that made many dollars for NODA, which kept the Central Office staffed, paid their rent, and gave many other perks to the members. Unfortunately, we lost this Institution on Tuesday, August 15, 2017.

This Institution helped run the Conference for many years and saw many types of chairmen, the super players, the good players, and the mediocre ones. Through thick and thin, the conference has survived

admirably and profitably because of this Institution.

AGAIN, THIS INSTITUTION IS IRREPLACEABLE.

This Institution was NORMALEE WARD, who had heart, soul, work ethic, personality, knowledge, amongst other great attributes. My heart and prayers go out to NORMALEE's family.

Peter L. Glaser, D.D.S.

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## Remembering Normalee...





## Remembering Normalee...



## President's Message

by Gustavo M. Coutin, D.D.S. – NODA President



Dear NODA Members,

As we approach the end of summer and beginning of fall 2017, it is with immense sadness that I must report to you the passing of a true pillar of our organization. Mrs. Normalee Ward died on August 15, 2017. As Executive Secretary of the New Orleans Dental Conference, she was truly “the straw that stirred the drink”. Acquiring exhibitors, securing speakers, scheduling conference venues or finding support entities in order to stage and successfully run the New Orleans Dental Conference for over 30 years, she was in large part responsible for the outstanding reputation our conference has earned nationally. She was very well known and highly regarded among the leadership of Chicago Dental Society and the Chicago Mid-Winter Conference, as well as the American Dental Association. She was also extremely active in the New Orleans Dental Association providing Executive Director, Andrew Hale with support and assistance in a variety of ways. She leaves us a wonderful and outstanding legacy of loyalty and service to the New Orleans Dental Conference and to

the New Orleans Dental Association. Her example gives us a model on how to serve our profession in an exemplary way.

The ADA has launched a Find-a-Dentist Tool to help new patients find you. Please go online and update your member profile so that you can be readily found by geography, specialty, benefit/payment plans. The benefit we can potentially derive from this source could easily cover and exceed our dues. In addition, NODA is expanding this benefit to our members this fall. Please support and promote NODA. There are a number of committees that are looking for additional members to contribute and improve our ability to serve you. There is strength and vitality in numbers. We are anxiously awaiting final approval of the health insurance benefits LDA is developing. This benefit will provide our members with very attractive premium rates which make our dues very cost effective.

The LDA Annual Fishing Rodeo took place on July 14-15, 2017 at the Sand Dollar Marina in Grand Isle. Great fun was had by all and of course many charitable institutions like our Mission of Mercy greatly benefited from its proceeds.

Please remember on September 20, 2017 our General Membership Meeting will be held at Southport Hall. Kerr Dental is sponsoring Dr. Bruce LeBlanc to speak on “*Maximized Adhesive Bonding - Using All the Tools in the Box for Optimal Bonding.*” In addition to our CE, Dr. Henry Gremil-

lion, LSUSD Dean will be giving NODA an update on the current status of the dental school.

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# Upcoming Scientific Programs

by Kristopher P. Rappold, D.D.S. - NODA Scientific Program Committee Chair

DATE   LOCATION   TIME	SPEAKER   TOPIC   OBJECTIVES	SPONSOR
<p><b>September 20, 2017</b></p> <p><b>Southport Hall</b>  200 Monticello Avenue  Jefferson, Louisiana 70121  504/835-2903  www.newsouthport.com</p> <p>Registration: 6:30 pm  Course: 7:00 pm</p> <p>CE: 2 clinical hours</p>	<p><b>Speaker – Bruce J. LeBlanc, D.D.S.</b></p> <p>Dr. Bruce J. LeBlanc is passionate about teaching techniques, protocols and principals that demystify conservative clinical procedures creating confidence and enjoyment for attendees when they return to their practices. Dr. LeBlanc has lectured and published internationally on the subject of Maximized Adhesive Dentistry (TM) helping dentists create unique conservative solutions to everyday dental problems. Attendees to his presentations report learning valuable concepts that can be implemented with routine success immediately into their practices. He is committed to seeking and sharing correct and unique information that will enhance the success and enjoyment of the practice of dentistry. His practice as well as his seminars promote options for optimal care for patients in a caring environment. Dr. LeBlanc is a graduate of LSU School of Dentistry and completed core curriculums at the L.D. Pankey Institute, Dawson Institute and Fillastre Institute as well as the initial class of the LSU Cosmetic Continuum. He is a founding member of the F Harold Wirth Foundation which was created to foster the doctor patient relationship and patient centered care. He is a board member of LSU Continuing Education which hosts quality continuing education for the dental profession.</p> <p><b>Topic – “Maximized Adhesive Bonding – Using All the Tools in the Box for Optimal Bonding”</b></p> <p>With all the generations of bonding agents, many clinicians find it confusing to decide what products to use and how to apply them. Sensitivity and premature failure are still big issues. Dr. LeBlanc’s Maximized Adhesive Dentistry™ technique packages adhesive protocols that demystify what products to use and how to use them. Seminar attendees report that they immediately return to their practices with more confidence to create durable, comfortable solutions their patients love. Many have said it has changed how they practice dentistry. This course includes Dr. LeBlanc’s bonding protocol for direct resins, crown and veneer cementation, long lasting restoration repairs and preferred matrices. It is a foundational course for routine adhesive excellence.</p> <p><b>Learning objectives:</b> At the end of the lecture, attendees will...</p> <ol style="list-style-type: none"> <li>1.) Predictable, durable, comfortable direct composites.</li> <li>2.) Bonding agents and protocols that produce no sensitivity or brown lines.</li> <li>3.) Durable porcelain repairs that last years, not weeks.</li> <li>4.) Conservative porcelain restorations patients will love.</li> <li>5.) Diagnosing interproximal decay that x-rays miss.</li> <li>6.) Predictable no sensitivity bonding protocols that boost your confidence.</li> <li>7.) Must have matrix systems and techniques for direct composites.</li> <li>8.) Cementation protocols for crowns, veneers, inlays and onlays.</li> </ol>	<p><b>Kerr Dental</b>  Misty Prejeant  District Manager  1717 West Collins Avenue  Orange, California 92867  504/453-6482  1-800-537-7123 ext. 0655  misty.prejeant@sybrondental.com  www.kerrdental.com</p>



## Your Donation Makes a Difference

Charities are often judged by their efficiency in raising funds and producing results. Last year in Louisiana, Dental Lifeline Network volunteers provided \$11.44 worth of treatment for every dollar spent to support the program.

Donations to DLN fund a patient coordinator -- the vital link between patients who are in extreme need of dental care and the professionals willing to provide that care at no cost. People with disabilities or who are elderly or medically compromised, and have no means to pay for their care are treated in dentists' offices through this important program. Please help DLN continue and expand this service by sending a donation to Dental Lifeline Network, 1800 15th St., Suite 100, Denver, CO 80202; or go to <https://dentallifeline.org/> and click on "Donate." You can also help by checking off the DLN box when renewing your LDA dues.

Frank Martello, D.D.S.

President, Dental Lifeline Network • Louisiana

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## Remembering Normalee Ward - Conference Executive Secretary

Normalee Margaret Connell Ward passed away at the age of 78, on Tuesday, August 15, 2017 at her home in Metairie after a long illness. She was surrounded by her grandchildren and loving family. Beloved wife of Dr. Donald Ward. Mother of Cathleen Ward, Donald Ward, Jr. (Cheryl), and Darleen Wegman. She is also survived by her grandchildren Donald, Taylor, Dustin, Blake, Alyssa, and Cole; and one brother James Jackson Connell. She is preceded in death by her parents Marjorie and John E. Connell, and sister Patricia "Tricia" Hollis. Normalee was born in New Orleans and graduated from Holy Name of Jesus High School and

Soule Business College. She was the Executive Secretary for the New Orleans Dental Conference for over 35 years. She was heavily involved in coordinating their annual conventions and continually making them a grand success. She was a proud member of the American Red Hat Society and loved to play cards with the girls.



## Seeking Nominations for NODA Honor Dentist

*by Glenn C. Dubroc, Jr., D.D.S. – NODA Honors & Awards Committee Chair*



The New Orleans Dental Association Honor Dentist award is presented annually "in recognition of outstanding contributions and exemplary conduct in the profession of dentistry." You are encouraged to submit nominations of a member or members that you feel are deserving of NODA's most prestigious honor. The deadline for nominations is Wednesday, November 1, 2017.

Your nomination should list the nominee's accomplishments

and reasons why you believe he or she is deserving of the Honor Dentist award. Mail your nominations to the attention of Dr. Glenn Dubroc, Honors & Awards Committee Chairman, c/o New Orleans Dental Association, 2121 N. Causeway Blvd., Suite 153, Metairie, LA 70001. You may also fax your nomination to 504/838-6909 or e-mail it to [andrew@nodental.org](mailto:andrew@nodental.org). No nominations can be accepted after November 1, 2017. The recipient will be announced at the January 2018 General Membership Meeting and published in the February 2018 edition of NODA News.

# ARE YOU AN ARTIST OR CRAFTSMAN?

If so, please read further!

In conjunction with Alumni Day on Friday, September 22, the LSU School of Dentistry Student Government Association is spearheading an art auction.

If you are an artist or if you have an art/craft hobby, might you consider a donation to the auction? All proceeds will benefit the Student Enhancement Fund.

Remember, you don't have to be a fine artist to participate! Any hobby or artistic ability is acceptable. Like last year, this won't be a "stuffy" art auction, but a "fun" one.

Interested in donating an item? Contact Trace Favre, LSUSD SGA President, at 228/697-6230 or [gfavre@lsuhsc.edu](mailto:gfavre@lsuhsc.edu) or Katie Kelley in the Office of Alumni Relations at 504/941-8120 or [kkell2@lsuhsc.edu](mailto:kkell2@lsuhsc.edu).

All donations must be delivered to: LSU School of Dentistry  
1100 Florida Avenue, Room 2209  
New Orleans, LA 70119

The deadline to submit the form and your donation is Friday, September 8.

To register for Alumni Day, visit [www.lsusd.lsuhs.edu](http://www.lsusd.lsuhs.edu) and click on "Alumni Events" on the

right-hand side of the homepage.

Thank you in advance for your consideration to support the 2nd Annual Art of Dentistry Auction!

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# Money Sense

## The Caregiver's Financial Guide



*Five questions to help you prepare for what could be one of the most important roles of your life.*

Nowadays many people are living well into their eighties and nineties. These extra years can be a wonderful gift, providing more time to spend with loved ones. However, living longer also presents its own challenges as it increases the likelihood that you'll need to make allowances for expensive long-term care.

While all chronic illnesses involve financial and emotional costs, Alzheimer's disease can be particularly disruptive. In the case that someone in your family ends up suffering from a devastating illness, you may be called upon to provide both hands-on care and financial support. While there are no simple answers to the financial and legal questions related to caregiving, advance planning can help. Consider the following questions below.

### Question 1: **How can I prepare for the financial challenges of caregiving?**

A: It's never too early to start talking with your family about 'what-if' scenarios. For instance, what if your parents need to move in with you? That might require that you modify your home to help ensure their safety. Or what if they live hundreds of miles away and you need to visit them frequently to make sure they are being properly cared for? You'll have to figure out how the time off will affect your career, what problems it might create if you have young kids and what the cost of regular travel might be. Depending on your family history, you may want to begin saving now for future caregiving costs.

### Question 2: **What if my parent or spouse doesn't have long-term-care insurance?**

A: Take an inventory of your loved one's assets – this may help you find additional sources of money to help cover caregiving costs. Could they afford to move into an assisted living facility? What other assets or resources might they be able to draw upon to cover ongoing expenses? Try to avoid tapping your own retirement funds. You could inadvertently become a financial burden to your own family, if you compromise your own financial future.

### Question 3: **Is Medicaid an answer?**

A: Eligibility for Medicaid is determined by a myriad of federal and state rules. Generally, assets have to be reduced to a set limit in order to qualify, with federal "spousal impoverishment" rules protecting the healthy spouse from having to spend down the couple's assets to pay for nursing home care. You may want to seek the advice of an elder-law attorney who could help you and your family navigate these complicated rules. People who aren't acquainted with Medicare and Medicaid regulations may be surprised to discover what is and isn't covered. Therefore it's worth taking the time to research what these programs actually cover.

### Question 4: **What if my parents live far away?**

A: There are programs and companies that can help with the selection of a nursing home and applying for Medicaid. They sometimes also offer caregiver training, and will even monitor a relative's care in a nursing home or other facility. Also, check the Eldercare Locator, managed by the U.S. Administration on Aging, for local caregiving services (Call 800.677.1116 or visit [eldercare.gov](http://eldercare.gov).)

### Question 5: **What if I need to transfer management of a relative's finances to myself or a trustee?**

A: Having this conversation early makes it easier to assume a parent's or spouse's legal, medical, and financial responsibilities. Make sure to review and update relevant legal documents, including a will, an advance medical directive (describing end-of-life treatment preferences), a durable power of attorney and a health care proxy. You might ask an advisor about a trusteed individual retirement account, as it can help provide security in the event of incapacity.

Best wishes in your clinic's continued success,  
Drew Necaie and Michael Minvielle  
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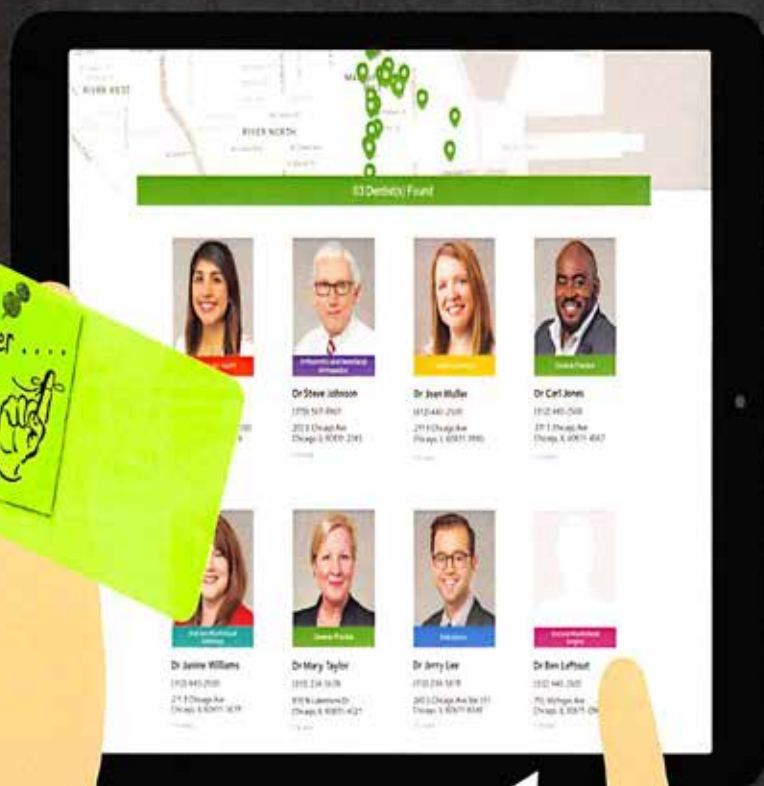
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**SAVE THE DATE: FRIDAY, SEPTEMBER 22**

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**DAY**  
**2017**



## Alumni Day at LSU School of Dentistry

Friday, September 22, 2017 • 8:00 am to 5:00 pm

1100 Florida Avenue • New Orleans, LA 70119 | Course #60-17

Four separate topics 1.5 hours each: total of 6 hours clinical CDE credit (lecture)

Morning: AGD #750 (Dentistry for the Medically Compromised) • AGD #149 (Multi-disciplinary Topics)

Afternoon: AGD #690 (Implant Complications) • AGD #430 (Pediatric Dentistry)

The LSU School of Dentistry is proud of its exceptional faculty and the time is right to share their expertise during this historic time at the school. In addition to the recruitment of top-notch faculty members in recent years, the campus has experienced a major transformation—including the building of the \$62 million Advanced Clinical Care and Research Building and the total renovation of the student pre-clinical laboratories. We hope you will come back to visit and enjoy the informative continuing education.

### Morning Presentations

Waleed Zaid, DDS, MSc &  
Beomjune Kim, DMD, MD  
*Dental Management of the  
Medically-Compromised Patient*

Tina P. Gualdo, PhD, PT, DPT, MHS &  
Jane M. Walsh, RDH, JD  
*Interprofessional Education:  
From Understanding to Practice*

### Afternoon Presentations

Marco Brindis, DDS &  
Julio Zavala, MCDT  
*Implant Complications with Current Treatment  
Modalities in the Edentulous Maxilla  
A New Generation of Hybrid Prosthesis*

Janice Townsend, DDS, MS &  
Suzanne Fournier, DDS  
*Pulp Fiction or Fact: A Contemporary Review  
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**To Register for Alumni Day Live in New Orleans:**

Call (504) 941-8193 or register online at  
[www.LSUHealthNewOrleansCDE.org](http://www.LSUHealthNewOrleansCDE.org)

**To Register for Live Video Conference:**

Call (504) 941-8193

***If you live outside of Louisiana... join us for Alumni Day via Video Conference***  
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**Live by Video Conference | Course #60-17-VideoConf**

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- Ask questions, hear the speaker's answers, and view the presentation
- Receive the same credit hours as if you were attending the course live



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Course Prices	Early Bird Registration (by 8/25/17)	Regular Registration (after 8/25/17)
Dentist	\$249	\$269
Hygienist/Lab Tech	\$149	\$169
Assistant/Other	\$99	\$109

Continental breakfast, lunch, and a post-event celebration included.



## GO BOTTLE-FREE IN 2017

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**This is the year  
to UPGRADE  
your drinking  
water service for  
LESS COST.**

Try a state-of-the-art,  
bottle-free cooler  
from **Pure Water  
Technology** and see  
why patients and  
staff love our freshly-  
purified water.



**Our coolers are:**

**\*Absolutely No Hassle   \*Self-cleaning and Hygienic   \*Cost effective**

**NODA members contact Mark at Pure Water Technology of South Louisiana:  
(504) 481-5407 — [mark@purewatertechsla.com](mailto:mark@purewatertechsla.com)**



*As a NODA Preferred Provider, Whitney Bank is pleased to offer:*

## ***Special Financing Options For Dental Professionals***

### ► ***Dental Professional Personal Mortgage Purchase or Refinance***

- Up to 100% financing with options for no monthly Private Mortgage Insurance (PMI)
- Financing for primary residences, including condominiums
- Competitive pricing with low rates
- Low fees and flexible terms
- Adjustable rate loans and long-term fixed-rate loans
- Extended rate-lock periods

### ► ***Dental Professional One-Time Home Construction Loans***

- Minimizes interest rate / underwriting risk
- Lower closing costs than a traditional two-step closing process
- Modifies from the construction phase to a full amortization
- Comes with Fixed, Adjustable and Jumbo loan options
- Interest rate may be locked in 60 days before Construction loan closes
- Allows for interest-only payments during construction phase

### ► ***Owner-Occupied Commercial Real Estate (OOCRE) Financing***

- Up to 100% financing
- Competitive fixed-rate terms:
  - 15 yr term / 15 yr amortization: 4.99%
  - 10 yr term / 10 yr amortization: 4.49%
  - 5 yr term / 20 yr amortization: 4.39%
  - 10 yr term / 20 yr amortization: 4.99%

\*Rates as of 1/1/17; subject to change any time by Bank

### ► ***Equipment Financing***

- Up to 100% financing including software, service agreements, installations, taxes and more
- Competitive fixed-rate terms
- Flexible maturities up to 7 years available

### ► ***Practice Buy-in Financing***

- Up to 100% financing
- Competitive fixed-rate terms
- Flexible maturities up to 7 years available

*OOCRE financing program: Not available for refinance of existing Whitney Bank loans. Subject to annual relationship and financial statement review, as well as annual monitoring of certain covenants in loan agreement. "Owner-occupied" applies if the business member or affiliate occupies not less than 51% of the usable, net rentable space. Subject to origination fees and prepayment penalty.*

*All loans and other financing options are subject to credit approval. Terms and conditions apply.*

***For more information, contact your  
NODA Preferred WHITNEY Banker:***

Patterson Conner  
Senior Vice President  
New Orleans

cell 985-415-5504, patterson.conner@hancockwhitney.com

Member FDIC

## Bulletin Board

### A DENTAL OFFICE FOR SALE

Family oriented practice. One dentist owner, one hygienist, one office manager working together for the past 20 plus years. Doctor retiring. Hygienist and office manager staying. 20 hour work week with 3-4 weeks vacation per year. \$220k gross 2016. \$214k gross 2015. 4 operatories. Contact Ben Coffman, D.D.S. @ 504/905-5870.

fully equipped operatories and a laser. Staff in place. Building available for purchase for less than rent. Priced reduced to \$159,000!!



### APPRAISALS, SALES, ASSOCIATESHIPS, PRE-RETIREMENT PLANNING

ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770/664-1982 or visit our website [www.adssouth.com](http://www.adssouth.com).

LAKE CHARLES, LA (#9060) – General; Gross collections \$369,492; 4 days, 4 operatories; 2,107 sq. ft. office space.

THIBODAUX, LA (#9115) – Start your own practice without spending a fortune. 5

### ASSOCIATE DENTIST NEW ORLEANS AREA

Exceptional Dental is looking for qualified dentists in the New Orleans area. The main focus of our practice is adult general dentistry with an emphasis on implant dentistry. Our practice utilizes state of the art equipment and software to allow our dentists' to provide the highest quality care to their patients. In addition to providing high end facilities and equipment, Exceptional Dental offers associates very competitive pay and group health insurance benefits. Send résumés to [darrell@drbourg.com](mailto:darrell@drbourg.com).

### ENDODONTIST NEEDED (New Orleans & Greater Baton Rouge Areas)

Louisiana Dental Center, a well-established and fast-growing group dental practice, is seeking associate Endodontists. We have a thriving patient base that represents a wonderful opportunity for the right candidates. If you are interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or fax CVs to his attention at 985/893-2629.



NODA News is a publication of the New Orleans Dental Assn., 2121 N. Causeway Blvd., Suite 153, Metairie, LA 70001. Phone (504) 834-6449.



## Bulletin Board - Con't.

### GENERAL DENTISTS NEEDED (New Orleans & Greater Baton Rouge Areas)

Whether you are a recent dental school graduate or a current practitioner interested in pursuing new opportunities, Louisiana Dental Center offers dentists the ability to perform in an autonomous and collegial atmosphere without the burden of managing a practice. With numerous up-to-date facilities scattered across southern Louisiana, our practice is in a unique position to offer flexible schedules and working options for the general dentist or specialist. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or fax CVs to his attention at 985/893-2629.



### IV CONSCIOUS SEDATION PRACTITIONER

Louisiana Dental Center, a well-established and fast-growing group dental practice, is seeking a dentist who performs IV conscious sedation. If you are interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or fax CVs to his attention at 985/893-2629.



### SATURDAY DENTISTS NEEDED

Louisiana Dental Center, a well-established and fast-growing group dental practice, is seeking General Dentists interested in working Saturday's. Please contact Terry Ernst at 985/893-2240 or send CVs to [ternst@ladentalcenter.com](mailto:ternst@ladentalcenter.com).



## WE WANT YOUR NEWS!!

**Anyone knowing  
of any dentist who  
has made a  
significant  
contribution,  
gained an elective  
or appointive  
office, written an  
article, delivered a  
paper, or  
rendered unusual  
public service,  
please let us  
know!**

**[info@nodental.org](mailto:info@nodental.org)**



## Upcoming CE Courses: September – October 2017

For registration and latest course updates: [www.LSUHealthNewOrleansCDE.org](http://www.LSUHealthNewOrleansCDE.org)  
or call 504-941-8193 Questions? Email [info@LSUCDE.org](mailto:info@LSUCDE.org)

Every effort has been made to present this course listing as accurately as possible from information available on August 10, 2017.  
Notice of changes will be announced on the website. Check for the most up-to-date list of courses here: [www.LSUHealthNewOrleansCDE.org](http://www.LSUHealthNewOrleansCDE.org).

Course Date(s) & City	Course Name, Speaker(s) & Location	For	Fees	Hours* C or NC, L and/or P, SA
Sept. 8 Friday Only New Orleans	<b>The 11<sup>th</sup> Annual Clifton O. Dummett, Jr. Memorial Lecture on Dentistry for the Pediatric Patient (Friday Only) – <i>What's New in Pediatric Dentistry for the General Practitioner: The Cutting Edge</i>.</b> Presented by <b>Carla Cohn, DDS</b> – at <b>LSU School of Dentistry</b>	Dentist Hygienist, Assistant, or Lab Tech	\$399 \$145	7 C, L
Sept. 8-9 Fri. & Sat. New Orleans  A "Hands-On" Course	<b>The 11<sup>th</sup> Annual Clifton O. Dummett, Jr. Memorial Lecture on Dentistry for the Pediatric Patient (Friday Lecture &amp; Saturday Workshop) – <i>Pediatric Workshop for the General Practitioner – Tell, Show, and DO IT! Keep Your Kids IN Your Practice</i>.</b> Presented and Workshop Led by <b>Carla Cohn, DDS</b> – at <b>LSU School of Dentistry</b>	Dentist Hygienist, Assistant, or Lab Tech	\$835 \$285	13 C (7L/6P)
Sept. 15-17 Lafayette	<b>Expanded Duty Dental Assistant (EDDA) – Lafayette.</b> Presented by <b>Karen Coco, EDDA, Loretta Hoyer, EDDA, and Telisa Rogers, EDDA</b> – at <b>Lafayette General Medical Center</b>	Assistant	\$650	24 C, (12L/12P)
Sept. 22 New Orleans  Sept. 22 Video Conference	<b>Alumni Day 2017 at LSU School of Dentistry. • AM Presenters: Waleed Zaid, DDS, MSc &amp; Beomjune Kim, DMD, MD; Tina P. Gunaldo, PhD, PT, DPT, MHS &amp; Jane M. Walsh, RDH, JD • PM Presenters: Marco Brindis, DDS &amp; Julio Zavala, MCDT; Janice Townsend, DDS, MS &amp; Suzanne Fournier, DDS</b> – at <b>LSU School of Dentistry</b>  <b>– or take by Video Conference if you live outside of Louisiana –</b> <b>Streaming LIVE from LSU School of Dentistry in New Orleans to your home or office desktop, or laptop. This course is limited attendance. REGISTER EARLY! Please call (504) 941-8193 to register.</b>	Dentist Hygienist Assistant	\$269 \$169 \$109	6 C, L
Sept. 29-Oct. 1 Baton Rouge	<b>Expanded Duty Dental Assistant (EDDA) – Baton Rouge.</b> Presented by <b>Anne Klasser, EDDA, Leslie Hernandez, EDDA, and Brook Mason, EDDA</b> – at <b>National EMS Academy in Baton Rouge</b>	Assistant	\$650	24 C, (12L/12P)
Starts Oct. 27, 2017 & ends April 8, 2018 Baton Rouge  NEW Never Before Offered!	<b>2017-2018 LSU Dental Implant Continuum™.</b> Presented by <b>John M. Barksdale, Jr., DDS, Director and Rick Ferguson, DMD, Co-Director</b> with 9 additional faculty members – Course lectures held at Renaissance Baton Rouge Hotel and Live Surgery held at a private practice. <b>This course is limited attendance. REGISTER NOW!</b> <b>– all sessions held in Baton Rouge</b>	General Dentist or Specialist	\$13,000 <i>For seven 3-day sessions: Oct. 2017 – April 2018</i>	Maximum of 120 C, (L/P TBD)

\*Hours C=Clinical NC=Non-Clinical L=Lecture P=Participation SA=Self-Administered